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**Section 1: 8-K/A (FORM 8-K/A)**

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
WASHINGTON, D.C. 20549

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**FORM 8-K/A**

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**CURRENT REPORT**  
Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): **June 12, 2017 (April 3, 2017)**

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**The Meet Group, Inc.**

(Exact name of registrant as specified in its charter)

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**Delaware**  
(State or other jurisdiction of  
incorporation)

**001-33105**  
(Commission File Number)

**86-0879433**  
(IRS Employer Identification No.)

**100 Union Square Drive**  
**New Hope, Pennsylvania**  
(Address of principal executive offices)

**18938**  
(Zip Code)

Registrant's telephone number, including area code: **(215) 862-1162**

**Not Applicable**  
(Former name or former address, if changed since last report.)

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 or Rule 12b-2 of the Securities Exchange Act of 1934.

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or

revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. □

## Item 2.01. Completion of Acquisition or Disposition of Assets

On April 3, 2017, The Meet Group, Inc. (the “Company” or “The Meet Group”) filed a Current Report on Form 8-K (the “Initial Filing”) to report that The Meet Group had completed its previously announced acquisition of Ifwe, Inc. (“Ifwe”) on April 3, 2017, pursuant to the terms of the Agreement and Plan of Merger (the “Merger Agreement”) dated March 3, 2017 by and among the Company, Two Sub One, Inc., a Delaware corporation and a wholly-owned subsidiary of the Company (“Merger Sub”), Ifwe, and Shareholder Representative Services LLC, solely in its capacity as the Shareholders’ Representative.

On April 3, 2017, pursuant to the terms of the Merger Agreement, Merger Sub merged with an into Ifwe, with Ifwe surviving as a wholly-owned subsidiary of the Company.

At the Effective Time, all outstanding shares of Ifwe capital stock, options to purchase Ifwe capital stock (“Ifwe Options”) and Ifwe restricted stock units (“Ifwe RSUs”) were cancelled, and all outstanding shares of Ifwe capital stock, all vested Ifwe Options with an exercise price less than the per share merger consideration and all vested Ifwe RSUs were exchanged for an aggregate of \$60 million in cash. A portion of the aggregate merger consideration is being held in escrow to secure the indemnification obligations of Ifwe security holders.

This amendment to the Initial Filing is being filed for the purpose of satisfying the Company’s undertaking to file the financial statements and pro forma financial statements required by Item 9.01 of Form 8-K, and this amendment should be read in conjunction with the Initial Filing. Except as set forth herein, no modifications have been made to information contained in the Initial Filing, and the Company has not updated any information contained therein to reflect events that have occurred since the date of the Initial Filing.

## Item 9.01. Financial Statements and Exhibits

### (a) Financial Statements of Businesses Acquired

The historical financial statements of Ifwe for the years ended December 31, 2016 and 2015, including the notes to such financial statements and the report of the independent auditor thereon are attached as Exhibit 99.1 hereto and incorporated herein by reference.

The unaudited condensed financial statements of Ifwe as of March 31, 2017 (unaudited) and for the three months ended March 31, 2017 and 2016 (unaudited) are attached as Exhibit 99.2 hereto and incorporated herein by reference.

### (b) Pro-Forma Financial Information

Unaudited pro forma condensed combined financial statements as of March 31, 2017, for the three months ended March 31, 2017 and the year ended December 31, 2016 and the notes related thereto, which reflect the acquisition of Ifwe, are attached as Exhibit 99.3 hereto and incorporated herein by reference.

### (d) List of Exhibits

#### EXHIBIT

NO.	DESCRIPTION
23.1	Consent of BDO, LLP, independent auditors of Ifwe
99.1	The financial statements of Ifwe for the years ended December 31, 2016 and 2015
99.2	The condensed financial statements of Ifwe as of March 31, 2017 (unaudited) December 31, 2016, and for the three months ended March 31, 2017 and 2016 (unaudited)
99.3	Unaudited pro forma condensed combined financial statements as of March 31, 2017, for the three months ended March 31, 2017 and for the year ended December 31, 2016
99.4	Reconciliation of GAAP Net Income to Adjusted EBITDA for the year ended December 31, 2016 (unaudited)

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: June 12, 2017

**The Meet Group, Inc.**

By: /s/ Geoffrey Cook  
Geoffrey Cook  
Chief Executive Officer

## EXHIBIT INDEX

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### Section 2: EX-23.1 (EXHIBIT 23.1)

**Exhibit 23.1**

#### Consent of Independent Auditors

We hereby consent to the incorporation by reference in Registration Statements (No.s 333-178063, 333-177021, 333-190535 and 333-190689) on Form S-3 and Registration Statements (No.s 333-167795, 333-146486, 333-175310 and 333-182195) on Form S-8 of The Meet Group, Inc. of our report dated March 22, 2017, relating to the financial statements of Ifwe, Inc. as of December 31, 2016 and 2015 and for the years then ended, included in The Meet Group, Inc.'s Current Report on Form 8-K/A dated June 12, 2017.

/s/ BDO USA, LLP

BDO USA, LLP  
San Francisco, California  
June 12, 2017

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### Section 3: EX-99.1 (EXHIBIT 99.1)

**Exhibit 99.1**

**Ifwe, Inc.**

Financial Statements  
Years Ended December 31, 2016 and 2015

**Ifwe, Inc.**

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Financial Statements  
Years Ended December 31, 2016 and 2015

# Ifwe, Inc.

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Suite 1800  
San Francisco, CA 94104

## **Independent Auditor's Report**

Board of Directors  
Ifwe, Inc.  
San Francisco, California

We have audited the accompanying financial statements of Ifwe, Inc., which comprise the balance sheets as of December 31, 2016 and 2015, and the related statements of operations, statements of stockholders' equity, and cash flows for the years then ended, and the related notes to the financial statements.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Ifwe, Inc. as of December 31, 2016 and 2015, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

/s/ BDO USA, LLP  
March 22, 2017

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BDO is the brand name for the BDO network and for each of the BDO Member Firms.



## Financial Statements

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**Ifwe, Inc.**  
**Balance Sheets**

<i>As of December 31,</i>	<b>2016</b>	<b>2015</b>
<b>Assets</b>		
<b>Current Assets</b>		
Cash and cash equivalents	\$ 15,638,483	\$ 11,187,126
Accounts receivable, net of allowances of \$7,949 and \$16,156, respectively	2,914,209	2,666,217
Prepaid expenses and other current assets	1,183,624	2,253,091
<b>Total Current Assets</b>	<b>19,736,316</b>	<b>16,106,434</b>
<b>Restricted Cash</b>	<b>500,000</b>	<b>500,000</b>
<b>Property and Equipment, net</b>	<b>5,772,187</b>	<b>7,338,756</b>
<b>Deferred Tax Assets, Long-term</b>	<b>3,049,680</b>	<b>2,793,726</b>
<b>Goodwill</b>	<b>4,415,625</b>	<b>4,415,625</b>
<b>Intangible Assets, net</b>	<b>123,883</b>	<b>371,650</b>
<b>Other Assets</b>	<b>347,544</b>	<b>333,525</b>
<b>Total Long-term Assets</b>	<b>14,208,919</b>	<b>15,753,282</b>
<b>Total Assets</b>	<b>\$ 33,945,235</b>	<b>\$ 31,859,716</b>

*See accompanying notes to financial statements.*

**Ifwe, Inc.**  
**Balance Sheets**

<i>As of December 31,</i>	<b>2016</b>	<b>2015</b>
<b>Liabilities and Stockholders' Equity</b>		
<b>Current Liabilities</b>		
Accounts payable	\$ 518,891	\$ 422,081
Accrued expenses and other current liabilities	1,846,129	1,635,057
Deferred revenue	3,121,834	3,664,030
Current portion of capital lease obligations	-	1,221,754
<b>Total Current Liabilities</b>	<b>5,486,854</b>	<b>6,942,922</b>
<b>Long-term Liabilities</b>		
Preferred stock warrant liability	71,193	149,318
Other long-term liabilities	379,887	588,894
<b>Total Long-term Liabilities</b>	<b>451,080</b>	<b>738,212</b>
<b>Total Liabilities</b>	<b>5,937,934</b>	<b>7,681,134</b>
<b>Commitments and Contingencies (Note 7, 8, and 9)</b>		
<b>Stockholders' Equity</b>		
Convertible preferred stock, \$0.0001 par value: 23,760,000 shares authorized; 22,866,709 issued and outstanding (liquidation preference of \$14,542,506)	13,815,432	13,815,432
Common stock, \$0.0001 par value: 72,000,000 shares authorized; 24,681,933 and 24,541,799 issued and outstanding at December 31, 2016 and 2015, respectively	2,667	2,651
Additional paid-in capital	21,450,355	19,078,458
Treasury stock	(5,133,748)	(5,116,932)
Accumulated deficit	(2,127,405)	(3,601,027)
<b>Total Stockholders' Equity</b>	<b>28,007,301</b>	<b>24,178,582</b>
<b>Total Liabilities and Stockholders' Equity</b>	<b>\$ 33,945,235</b>	<b>\$ 31,859,716</b>

*See accompanying notes to financial statements.*

**Ifwe, Inc.**  
**Statements of Operations**

<i>For the Years Ended December 31,</i>	<b>2016</b>	<b>2015</b>
<b>Revenue</b>	<b>\$ 44,366,465</b>	<b>\$ 45,043,035</b>
<b>Costs and Expenses</b>		
Cost of revenue (including depreciation and amortization)	<b>16,959,406</b>	17,660,989
Research and development	<b>10,709,338</b>	12,835,923
Selling, general, and administrative	<b>11,710,772</b>	13,444,505
Depreciation and amortization	<b>2,412,985</b>	2,547,429
<b>Total Costs and Expenses</b>	<b>41,792,501</b>	46,488,846
<b>Income (Loss) from Operations</b>	<b>2,573,964</b>	(1,445,811)
<b>Other Income (Expense)</b>		
Interest expense	<b>(37,571)</b>	(1,257,062)
Other expense	<b>(179,088)</b>	(793)
Change in fair value of warrant liabilities	<b>78,125</b>	473,667
<b>Income (Loss) Before Taxes</b>	<b>2,435,430</b>	(2,229,999)
<b>Income Tax (Expense) Benefit</b>	<b>(961,808)</b>	612,619
<b>Net Income (Loss)</b>	<b>\$ 1,473,622</b>	<b>\$ (1,617,380)</b>

*See accompanying notes to financial statements.*

**Ifwe, Inc.**  
**Statements of Stockholders' Equity**

	Convertible Preferred Stock		Common Stock		Additional Paid-In Capital	Treasury Stock	Accumulated Deficit	Total Stockholders' Equity
	Shares	Amount	Shares	Amount				
<b>Balance, December 31, 2014</b>	22,866,709	\$ 13,815,432	25,067,782	\$ 2,648	\$ 16,434,437	\$ (3,997,917)	\$ (1,983,647)	\$ 24,270,953
Stock-based compensation	-	-	-	-	2,508,327	-	-	2,508,327
Exercise of employee stock options	-	-	128,457	8	12,301	-	-	12,309
Reclassification of employee stock option awards from liability to equity	-	-	-	-	123,393	-	-	123,393
Repurchases of common stock	-	-	(654,440)	(5)	-	(1,119,015)	-	(1,119,020)
Net loss	-	-	-	-	-	-	(1,617,380)	(1,617,380)
<b>Balance, December 31, 2015</b>	22,866,709	13,815,432	24,541,799	2,651	19,078,458	(5,116,932)	(3,601,027)	24,178,582
Stock-based compensation	-	-	-	-	2,353,193	-	-	2,353,193
Exercise of employee stock options	-	-	156,000	16	18,704	-	-	18,720
Repurchases of common stock	-	-	(15,866)	-	-	(16,816)	-	(16,816)
Net income	-	-	-	-	-	-	1,473,622	1,473,622
<b>Balance, December 31, 2016</b>	<b>22,866,709</b>	<b>\$13,815,432</b>	<b>24,681,933</b>	<b>\$ 2,667</b>	<b>\$21,450,355</b>	<b>\$(5,133,748)</b>	<b>\$(2,127,405)</b>	<b>\$ 28,007,301</b>

*See accompanying notes to financial statements.*

**Ifwe, Inc.**  
**Statements of Cash Flows**

<i>For the Year Ended December 31,</i>	<b>2016</b>	<b>2015</b>
<b>Cash Flows from Operating Activities</b>		
Net income (loss)	\$ 1,473,622	\$ (1,617,380)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Depreciation and amortization	4,729,991	5,004,473
Stock-based compensation	2,183,460	2,287,776
Amortization of non-cash debt issue costs and discount	4,077	198,042
Change in fair value of preferred stock warrants	(78,125)	(473,667)
Deferred income taxes	(255,954)	(661,086)
Loss on disposal of property and equipment	6,116	25,222
Write-off of capitalized website development costs	541,322	227,901
Changes in operating assets and liabilities:		
Accounts receivable, net	(247,992)	(30,167)
Prepaid expenses and other current assets	1,069,467	1,438,524
Other assets	(18,096)	876,922
Accounts payable	12,525	(37,703)
Accrued expenses and other liabilities	185,808	(139,506)
Deferred revenue	(542,196)	(271,250)
Other long term liabilities	(184,483)	(154,250)
<b>Net Cash Provided by Operating Activities</b>	<b>8,879,542</b>	<b>6,673,851</b>
<b>Cash Flows from Investing Activities</b>		
Purchases of property and equipment	(3,231,141)	(2,478,994)
Proceeds from sale of property and equipment	22,806	1,188
<b>Net Cash Used in Investing Activities</b>	<b>(3,208,335)</b>	<b>(2,477,806)</b>
<b>Cash Flows from Financing Activities</b>		
Proceeds from issuance of common stock	18,720	12,309
Repurchases of common stock	(16,816)	(1,119,020)
Repayment of borrowings	-	(11,450,218)
Payments of capital lease obligations	(1,221,754)	(1,162,617)
<b>Net Cash Used in Financing Activities</b>	<b>(1,219,850)</b>	<b>(13,719,546)</b>
<b>Net Increase (Decrease) in Cash and Cash Equivalents</b>	<b>4,451,357</b>	<b>(9,523,501)</b>
<b>Cash and Cash Equivalents, beginning of year</b>	<b>11,187,126</b>	<b>20,710,627</b>
<b>Cash and Cash Equivalents, end of year</b>	<b>\$ 15,638,483</b>	<b>\$ 11,187,126</b>
<b>Supplemental Disclosures of Cash Flow Information</b>		
Cash paid for taxes	\$ 1,482,505	\$ -
Cash paid for interest	\$ 33,494	\$ 784,004
<b>Noncash Investing and Financing Activities</b>		
Equipment purchases included in accounts payable at year-end	\$ -	\$ 85,025
Stock based compensation related to internal use software	\$ 169,733	\$ 220,552

*See accompanying notes to financial statements.*

# Ifwe, Inc.

## Notes to Financial Statements

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### 1. Nature of Business and Summary of Significant Accounting Policies

#### *Organization*

Ifwe, Inc. (“Ifwe” or the “Company”), located in San Francisco, California, was incorporated in Delaware in February 2005 and commenced website operations in 2005. The Company created and manages an online social networking site. The Company sells advertising under various targeted advertising programs for placement on the site. The Company also sells subscriptions to premium features on its online network and a virtual currency called Tagged “Gold.” Gold allows members to pay for certain benefits, such as virtual gifts, or moving ahead quickly in online games. In October 2014, the Company changed its name from Tagged, Inc. to Ifwe, Inc.

#### *Use of Estimates*

The preparation of the Company’s financial statements in conformity with generally accepted accounting principles in the United States of America (“U.S. GAAP”) requires management to make estimates, judgments, and assumptions that affect the reported amounts of assets, liabilities, revenue, and expenses and the related disclosure of contingent assets and liabilities. On an ongoing basis, the Company evaluates its estimates, including those related to revenue, allowance for doubtful accounts, the useful lives and impairment of long-lived assets including property and equipment and intangible assets, stock-based compensation, impairment of goodwill, income taxes and valuation of related deferred tax assets, preferred stock warrant liabilities, and contingencies. The Company bases its estimates of the carrying value of certain assets and liabilities on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, when these carrying values are not readily available from other sources. Actual results may differ from these estimates.

#### *Fair Value of Financial Instruments*

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Under current professional guidance, valuation techniques used to ensure fair value must maximize the use of observable inputs and minimize the use of unobservable inputs. The Company uses a three-tier hierarchy, which prioritizes the inputs used in measuring fair value as follows:

*Level 1* — Inputs that are unadjusted, quoted prices in active markets for identical assets or liabilities at the measurement date.

*Level 2* — Inputs (other than quoted prices included in Level 1) that are either directly or indirectly observable for the asset or liability through correlation with market data at the measurement date and for the duration of the instrument’s anticipated life.

*Level 3* — Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities and which reflect management’s best estimate of what market participants would use in pricing the asset or liability at the measurement date. Consideration is given to the risk inherent in the valuation technique and the risk inherent in the inputs to the model.

# Ifwe, Inc.

## Notes to Financial Statements

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The Company's financial instruments include cash and cash equivalents, accounts receivable, accounts payable, warrant liabilities, option liabilities and debt. Cash and cash equivalents are reported at fair value. The recorded carrying amounts of accounts receivable and accounts payable approximate their fair value due to their short-term nature. The carrying value of the interest-bearing debt approximates fair value based upon the borrowing rates currently available to the Company for bank loans with similar terms and maturities. See Note 2 for the fair value measurements and Note 9 for the fair value of the Company's warrant and option liabilities.

### *Concentrations of Credit Risk*

Financial instruments that potentially subject the Company to credit risk consist principally of cash, cash equivalents, and accounts receivable. The Company seeks to mitigate its credit risk with respect to cash and cash equivalents by making deposits only with large, reputable financial institutions. The Company seeks to mitigate its credit risk with respect to accounts receivable by performing ongoing credit evaluations and monitoring its customers' accounts receivable balances.

Three customers accounted for 29%, 20% and 6% of the Company's total net revenues during the year ended December 31, 2016, and three customers accounted for 31%, 14% and 11% of the Company's total net accounts receivable at December 31, 2016.

Three customers accounted for 28%, 23% and 5% of the Company's total net revenues during the year ended December 31, 2015, and three customers accounted for 42%, 10% and 9% of the Company's total net accounts receivable at December 31, 2015.

Revenues generated from North America, Europe and Asia were 59%, 20% and 10%, respectively, during the year ended December 31, 2016, and 59%, 22% and 13%, respectively, during the year ended December 31, 2015.

### *Cash and Cash Equivalents*

The Company considers all highly liquid instruments with an original maturity date of three months or less to be cash equivalents. The Company's bank deposits are insured up to the maximum amount allowable by the Federal Deposit Insurance Corporation.

### *Restricted Cash*

The Company's restricted cash secures a letter of credit for the Company's lease obligations through July 2019. The amount available under the letter of credit was \$500,000 at December 31, 2016.

### *Accounts Receivable and Allowance for Doubtful Accounts*

Accounts receivable are recorded and carried at the original invoiced amount less an allowance for any potential uncollectible amounts. The Company makes estimates for the allowance for doubtful accounts based upon its assessment of various factors, including historical experience, the age of the accounts receivable balances, and other factors that may affect customers' ability to pay. After all attempts to collect a receivable have failed, the receivable is written off against its allowance.



## Ifwe, Inc.

### Notes to Financial Statements

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#### *Property and Equipment*

Property and equipment are stated at cost less accumulated depreciation and amortization. Depreciation and amortization are computed using the straight-line method over the estimated useful life of the related asset as follows:

Equipment	3 years
Software	3 years
Website development costs	2-3 years
Furniture and fixtures	3-5 years
Leasehold improvements	Lesser of 5 years or lease term

Costs of maintenance and repairs that do not improve or extend the lives of the respective assets are expensed as incurred. Upon retirement or sale, the cost and related accumulated depreciation and amortization are removed from the balance sheet and the resulting gain or loss is reflected in operating expenses.

#### *Internal Use Software and Website Development Costs*

The Company capitalizes costs to develop internal use software and website when preliminary development efforts are successfully completed, management has authorized and committed project funding, and it is probable that the project will be completed and the software and website will be used as intended. Such costs are amortized on a straight-line basis over the estimated useful life of the related asset, generally estimated between two and three years. Costs incurred prior to meeting these criteria, together with costs incurred for training and maintenance, are expensed. Costs incurred for enhancements that are expected to result in additional functionality are capitalized and expensed over the estimated useful life of the upgrades. Capitalized internal-use software and website development costs are included in property and equipment, net, and amortization expense is included in cost of revenue in the statements of operations.

The Company capitalized internal use software and website development costs of \$1,851,049 and \$2,200,106 for the years ended December 31, 2016 and 2015, respectively. Amortization of internal use software and website development costs totaled \$1,530,712 and \$1,462,341 for the years ended December 31, 2016 and 2015, respectively. The Company recognized \$541,322 and \$227,901 of impairment charges related to capitalized internal use software and website development costs for the years ended December 31, 2016 and 2015, respectively.

#### *Long-Lived Assets, Including Goodwill and Other Acquired Intangible Assets*

The Company evaluates the recoverability of property and equipment and amortizable intangible assets for possible impairment whenever events or circumstances indicate that the carrying amount of such assets may not be recoverable. Recoverability of these assets is measured by a comparison of the carrying amounts to the future undiscounted cash flows the assets are expected to generate. If such review indicates that the carrying amount of property and equipment and intangible assets is not recoverable, the carrying amount of such assets is reduced to fair value.

The Company reviews goodwill for impairment at least annually or more frequently if events or changes in circumstances indicate that the carrying value of goodwill may not be recoverable. The Company performs its annual impairment test during the fourth quarter, or more frequently if events or changes in circumstances indicate that the asset might be impaired. The Company has elected to first assess the qualitative factors to determine whether it is more likely than not that the fair value of the single reporting operating unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment under current professional guidance. If the Company determines that it is more likely than not that its fair value is less than its carrying amount, then the two-step goodwill impairment test is performed. The first step, identifying a potential impairment, compares the fair value of the reporting unit with its carrying amount. If the carrying amount exceeds its fair value, the second step would need to be performed; otherwise, no further step is required. The second step, measuring the impairment loss, compares the implied fair value of the goodwill with the carrying amount of the goodwill. Any excess of the goodwill carrying amount over the implied fair value is recognized as an impairment loss, and the carrying value of goodwill is written down to fair value. As of December 31, 2016 and 2015, no impairment of goodwill has been identified.

## **Ifwe, Inc.**

### **Notes to Financial Statements**

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Acquired amortizable intangible assets, which are included in Intangible Assets, net, are amortized on a straight-line basis over the estimated useful lives of the assets. The estimated remaining useful lives for intangible assets are less than one year.

In addition to the recoverability assessment, the Company routinely reviews the remaining estimated useful lives of property and equipment and amortizable intangible assets. If the Company changes the estimated useful life assumption for any asset, the remaining unamortized balance would be amortized or depreciated over the revised estimated useful life.

#### ***Lease Obligations***

The Company leases office space, data servers, and equipment under non-cancelable capital and operating leases with various expiration dates through 2019. The operating lease agreement on its office space contains a rent escalation provision which is considered in determining the straight-line rent expense to be recorded over the lease term. The lease term begins on the date of initial possession of the leased property for purposes of recognizing lease expense on a straight-line basis over the term of the lease. The Company does not assume renewals in its determination of the lease term unless the renewals are deemed to be reasonably assured at lease inception.

#### ***Preferred Stock Warrant Liability***

Preferred stock warrants issued in connection with a financing are classified as liabilities in the balance sheets because of the inclusion of anti-dilutive protection provisions and are subject to re-measurement at each balance sheet date, with any changes in fair value being recognized in the statements of operations. The Company will continue to adjust the liability for changes in fair value until the earlier of exercise or termination, or a liquidation event, including the consummation of an initial public offering, at which time the preferred stock warrant liability will be reclassified to stockholders' equity.

#### ***Debt Issuance Costs and Debt Discount***

Debt issuance costs and debt discount are deferred and amortized to interest expense using the effective interest method, over the term of the related debt.

## Ifwe, Inc.

### Notes to Financial Statements

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#### *Income Taxes*

The Company uses the asset and liability method of accounting for income taxes. Deferred income tax assets and liabilities are recognized based on the temporary differences between the financial statement and income tax basis of assets and liabilities. Valuation allowances are established when necessary to reduce deferred tax assets to amounts expected to be realized.

Interest and penalties are classified as a component of the provision for income taxes. Through December 31, 2016, no such interest or penalties have been recorded.

In recognizing and measuring uncertain tax positions, the Company first evaluates tax positions for recognition by determining if the weight of available evidence indicates that it is more likely than not that the position will be sustained on audit, including resolution of related appeals or litigation processes, if any. The second step is to measure the tax benefit as the largest amount that is more than 50 percent likely of being realized upon settlement.

Although the Company believes it has adequately reserved for uncertain tax positions, no assurance can be given that the final tax outcome of these matters will not be different. The Company adjusts these reserves in light of changing facts and circumstances, such as the closing of a tax audit or the refinement of an estimate. To the extent that the final tax outcome of these matters is different than the amounts recorded, such differences will impact the provision for income taxes in the period in which such determination is made.

#### *Revenue Recognition*

The Company generates revenue from the sale of advertisements on its online network, virtual currencies, and subscriptions to customers in the U.S. and internationally. The Company recognizes revenue once the following criteria have been met: persuasive evidence of an arrangement exists, delivery of the Company's obligations to its customer has occurred, the price is fixed or determinable, and collectability of the related receivables is reasonably assured.

The Company recognizes revenues from the sale of impression-based advertisements on its online network in the period in which the advertisements are delivered. Delivery occurs when the impression for the customer's advertisement is displayed on the Company's website. The arrangements are evidenced by insertion orders that stipulate pricing and the types of advertising to be delivered.

Revenues earned under revenue sharing arrangements with third-party advertising networks are reported on a net basis, as the Company is not the primary obligor to the advertisers and the Company does not have credit risk. Revenues earned on advertising campaigns entered into directly with advertisers are reported on a gross basis because the Company is the primary obligor to the advertisers.

Amounts received from the sale of virtual currencies are deferred and amortized over the estimated life of the customer, which the Company has estimated to be three months in 2016 and 2015. Subscription revenues are recognized over the related subscription period, which may be one, three, six, or twelve months.

# Ifwe, Inc.

## Notes to Financial Statements

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Users can transact and make payments on the Tagged website by using PayPal, debit cards, and credit cards. Users can make in-app purchases using iTunes or Google checkout on mobile applications.

Revenues earned from the sale of virtual currencies and subscriptions accounted for 66% and 70% of total revenues for the years ended December 31, 2016 and 2015. Revenues earned from the sales of advertisements accounted for 33% and 29% of total revenues for the years ended December 31, 2016 and 2015. Revenues earned from revenue sharing arrangements accounted for 1% of total revenues for each of the years ended December 31, 2016 and 2015.

The Company does not provide refund rights to its customers.

### *Cost of Revenue*

Cost of revenue consists primarily of expenses related to hosting services and data center costs including depreciation and amortization of certain intangible assets, certain payment processing fees, and salaries, benefits, and stock-based compensation for customer support, payments, site operations, advertising and infrastructure teams. The Company allocates overhead costs such as facilities, travel & entertainment, telecommunications, and other costs attributable to revenue-generating functions based on dedicated headcount.

### *Advertising Expense*

Advertising costs are expensed as incurred. Advertising expense was \$628,640 and \$622,636 for the years ended December 31, 2016 and 2015, respectively.

### *Research and Development Costs*

Costs related to research and development are expensed as incurred.

### *Stock-Based Compensation*

The Company applies fair value recognition for all stock-based payment transactions in which it receives employee services in exchange for interests in its equity instruments. The Company has elected to use the Black-Scholes-Merton ("BSM") pricing model with a single option price award approach to determine the fair value of stock options on the date of grant. This fair value is then amortized on a straight-line basis over the requisite service periods of the awards, which is generally the vesting period.

The Company estimates the fair value of stock options granted using the BSM option pricing model on the dates of grant. Calculating the fair value of stock options using the Black-Scholes model requires various judgmental assumptions including the expected term of the stock options and stock price volatility. The Company estimates the expected term of stock options granted based on the simplified method. The Company estimates the expected volatility of its common stock on the dates of grant based on the average historical stock price volatility of a group of its comparable, publicly-traded companies in its industry. The risk-free interest rate is based on the U.S. Treasury yield curve in effect at the time of grant with a term consistent with that of the grant. Expected dividend yield is zero percent as the Company has not paid and does not anticipate paying dividends on the common stock. In addition, the Company is required to estimate the expected forfeiture rate and only recognize expense for those shares expected to vest. The Company estimates the forfeiture rate based on the historical experience of the Company's stock-based awards that are granted and forfeited prior to vesting.

## Ifwe, Inc.

### Notes to Financial Statements

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For stock options issued to non-employees, including consultants, the Company records expense related to stock options equal to the fair value of the options calculated using BSM over the service performance period. The fair value of these options is remeasured over the vesting period and recognized as an expense over the period the services are received.

For options granted to employees with redemption rights held by the employee and where the rights and rewards of ownership are not held for a reasonable period of time, the Company classifies these options as a liability which is measured at fair value. The fair value of the stock-based option liability is remeasured at the end of each reporting period through settlement and any change in the fair market value is recorded in the statement of operations. Fair value changes are recorded as stock-based compensation up to the percentage of options vested. The stock-based option liability is reclassified to equity once the related option has been exercised and redeemed or the subsequent annual grant has been made and the associated redemption right has expired.

#### *Certain Significant Risks and Uncertainties*

The Company participates in a dynamic high-technology industry. Changes in any of the following areas could have a material adverse effect on the Company's future financial position, results of operations, or cash flows: advances and trends in new technologies; competitive pressures; changes in the overall demand for its services; acceptance of the Company's services; litigation or claims against the Company based on intellectual property, patent, regulatory, or other factors; and the Company's ability to attract and retain employees necessary to support its growth.

#### *Recent Accounting Pronouncements*

In August 2016, the Financial Accounting Standards Board ("FASB") issued additional guidance to clarify the presentation and classification of certain cash receipts and cash payments in the statement of cash flows. This guidance will be effective for the Company beginning 2019. The Company is currently evaluating adoption methods and whether this guidance will have a material impact on its financial statements.

In May 2016, the FASB issued additional guidance which clarifies the implementation guidance on principal versus agent considerations. The guidance includes indicators to assist an entity in determining whether it controls a specified good or service before it is transferred to the customers. This guidance will be effective for the Company beginning 2019. The Company is currently evaluating adoption methods and whether this guidance will have a material impact on its financial statements.

In March 2016, the FASB issued additional guidance to simplify the accounting for share-based payment transactions, including the income tax consequences, an option to recognize gross share-based compensation expense with actual forfeitures recognized as they occur, as well as certain classifications on the statement of cash flows. This guidance will be effective for the Company beginning 2019. The Company is currently evaluating adoption methods and whether this guidance will have a material impact on its financial statements.

## Ifwe, Inc.

### Notes to Financial Statements

In February 2016, the FASB issued new authoritative guidance on accounting for leases, which generally requires companies to recognize operating and financing lease liabilities and corresponding right-of-use assets on the balance sheet. This guidance will be effective for the Company beginning 2020. The Company is currently evaluating adoption methods and whether this standard will have a material impact on its financial statements.

In November 2015, the FASB issued Accounting Standards Update (“ASU”) No. 2015-17, Balance Sheet Classification of Deferred Taxes which simplifies the presentation of deferred income taxes by eliminating the need for entities to separate deferred income tax liabilities and assets into current and noncurrent amounts in a classified statement of financial position. ASU 2015-17 is effective for companies beginning after December 15, 2016, with early application permitted as of the beginning of an interim or annual reporting period. The Company adopted this new standard on a prospective basis for the fiscal year ended December 31, 2015, thus resulting in the reclassification of current deferred tax assets to noncurrent on the accompanying balance sheets.

In May 2014, the FASB issued ASU 2014-09, *Revenue from Contracts with Customers*, which amended revenue recognition guidance to clarify the principles for recognizing revenue from contracts with customers. The guidance requires an entity to recognize revenue to depict the transfer of goods or services to customers in an amount that reflects the consideration to which an entity expects to be entitled in exchange for those goods or services. The guidance also requires expanded disclosures relating to the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. Additionally, qualitative and quantitative disclosures are required about customer contracts, significant judgments and changes in judgments, and assets recognized from the costs to obtain or fulfill a contract. In April 2015, the FASB delayed the effective date of this standard by one year, and this accounting guidance is now effective for the Company beginning in the year ending December 31, 2019 using one of two prescribed retrospective methods. Early adoption is not permitted. The Company is evaluating the impact of the amended revenue recognition guidance on the Company’s financial statements.

## 2. Fair Value Measurements

The Company’s financial assets and liabilities that are measured at fair value on a recurring basis as of December 31, 2016 and 2015, by level within the fair value hierarchy, are as follows:

	Fair Value Measurements at December 31, 2016			
	Level 1	Level 2	Level 3	Total
Financial asset – money market funds <sup>(1)</sup>	\$ 7,652,483	\$ -	\$ -	\$ 7,652,483
Financial liability – preferred stock warrant liability	\$ -	\$ -	\$ 71,193	\$ 71,193

	Fair Value Measurements at December 31, 2015			
	Level 1	Level 2	Level 3	Total
Financial asset – money market funds <sup>(1)</sup>	\$ 7,641,014	\$ -	\$ -	\$ 7,641,014
Financial liability – preferred stock warrant liability	\$ -	\$ -	\$ 149,318	\$ 149,318

<sup>(1)</sup> Reflected in cash and cash equivalents.

The financial assets above were listed as part of cash and cash equivalents.

## Ifwe, Inc.

### Notes to Financial Statements

A summary of changes in the fair value of the Company's Level 3 financial warrant liability mentioned above is as follows:

<i>Year Ended December 31,</i>	<b>2016</b>		2015	
Balance, beginning of year	\$	<b>149,318</b>	\$	622,985
Change in fair value		<b>(78,125)</b>		(473,667)
Balance, end of year	\$	<b>71,193</b>	\$	149,318

A summary of changes in the fair value of the Company's Level 3 stock-based option liability mentioned above is as follows:

<i>Year Ended December 31,</i>	<b>2016</b>		2015	
Balance, beginning of year	\$	-	\$	123,393
Reclassification of liability to equity		-		(123,393)
Balance, end of year	\$	-	\$	-

The change in fair value of the Level 3 warrant liabilities is reflected in the statement of operations. The valuation of the convertible preferred stock warrant liability and stock-based option liability is discussed in Note 9, Stockholders' Equity.

### 3. Property and Equipment, net

Property and equipment as of December 31, 2016 and 2015 consisted of the following:

<i>December 31,</i>	<b>2016</b>		2015	
Equipment and related server software	\$	<b>18,853,011</b>	\$	19,199,210
Software		<b>1,365,305</b>		1,783,675
Internal use software and website development costs		<b>8,423,804</b>		8,682,901
Furniture and fixtures		<b>218,261</b>		253,112
Leasehold improvements		<b>2,265,685</b>		2,265,685
Total property and equipment		<b>31,126,066</b>		32,184,583
Less accumulated depreciation and amortization		<b>(25,353,879)</b>		(24,845,827)
Property and equipment, net	\$	<b>5,772,187</b>	\$	7,338,756

The gross carrying amount of property and equipment includes \$1,904,727 of equipment and software acquired under capital leases as of December 31, 2016 and 2015. The accumulated depreciation and amortization of the equipment and software under capital leases totaled \$1,798,909 and \$1,164,000 as of December 31, 2016 and 2015, respectively.

## Ifwe, Inc.

### Notes to Financial Statements

Depreciation and amortization expense totaled \$4,482,224 and \$4,641,206 for the years ended December 31, 2016 and 2015, respectively. Included in these amounts were depreciation expense for equipment and software under capital leases in the amount of \$634,909 and \$634,909 for the years ended December 31, 2016 and 2015, respectively.

The Company recorded a \$541,322 and \$227,901 charge to expense related to the write-off of website development costs as a result of discontinued development projects in the years ended December 31, 2016 and 2015, respectively. These charges are recorded in cost of revenue on the statements of operations.

#### 4. Goodwill and Intangible Assets

The carrying amount of goodwill was \$4,415,625 at both December 31, 2016 and 2015, and there were no changes in the carrying amount or indicators for impairment in either year.

Intangible assets consist of the following:

As of December 31, 2016	Useful Life (Months)	Gross Carrying Value	Accumulated Amortization	Net Carrying Amount
Customer relationships	3 - 36	\$ 291,321	\$ (291,321)	\$ -
Technology	18 - 36	1,848,888	(1,725,005)	123,883
Trademarks/tradenames	36	221,588	(221,588)	-
User info database	36	1,531,115	(1,531,115)	-
<b>Intangible assets</b>		<b>\$ 3,892,912</b>	<b>\$ (3,769,029)</b>	<b>\$ 123,883</b>

As of December 31, 2015	Useful Life (Months)	Gross Carrying Value	Accumulated Amortization	Net Carrying Amount
Customer relationships	3 - 36	\$ 291,321	\$ (291,321)	\$ -
Technology	18 - 36	1,848,888	(1,477,238)	371,650
Trademarks/tradenames	36	221,588	(221,588)	-
User info database	36	1,531,115	(1,531,115)	-
<b>Intangible assets</b>		<b>\$ 3,892,912</b>	<b>\$ (3,521,262)</b>	<b>\$ 371,650</b>

Amortization expense associated with intangible assets for the years ended December 31, 2016 and 2015 was \$247,767 and \$363,267, respectively.

The estimated future amortization of intangible assets as of December 31, 2016 is as follows:

<i>Years Ending December 31,</i>	
2017	\$ 123,883
<b>Total</b>	<b>\$ 123,883</b>



## Ifwe, Inc.

### Notes to Financial Statements

#### 5. Other Balance Sheet Components

Prepaid expenses and other current assets as of December 31, 2016 and 2015 consisted of the following:

	2016	2015
Income tax receivable	\$ 228,596	\$ 441,941
Prepaid expenses	750,105	1,567,242
Other	204,923	243,908
Total	\$ 1,183,624	\$ 2,253,091

Accrued expenses and other current liabilities as of December 31, 2016 and 2015 consisted of the following:

	2016	2015
Accrued expenses	\$ 339,518	\$ 799,226
VAT accrual	341,018	334,386
Accrued compensation	940,169	300,608
Deferred rent, current portion	209,007	184,483
Other	16,417	16,354
Total	\$ 1,846,129	\$ 1,635,057

#### 6. Promissory Notes and Long-Term Debt

On May 31, 2012, the Company entered into an agreement with Comerica Bank for a \$6 million debt facility. This amount was drawn in full at the time of execution of the agreement. On April 4, 2014, the Company amended its agreement with Comerica Bank to extend the terms of the existing debt facility to November 1, 2016 in the amount of \$4 million.

On May 31, 2012, the Company entered an agreement with Lighthouse Capital for a \$9 million debt facility. This amount was drawn in full at the time of execution of the agreement. On April 1, 2014, the Company amended its agreement with Lighthouse Capital to extend the existing debt facility to May 1, 2017.

On October 19, 2015, the Company repaid the balance in full of its debt facilities with Comerica Bank and Lighthouse Capital, including a \$50,505 prepayment fee to Lighthouse Capital.

At December 31, 2016 and 2015, there were no promissory notes and long-term debt outstanding.

For the Comerica Bank and Lighthouse Capital debt facilities the interest expense was \$0 and \$939,974 for the years ended December 31, 2016 and 2015, respectively.

# Ifwe, Inc.

## Notes to Financial Statements

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### 7. Commitments and Contingencies

#### *Operating Leases*

The Company leases office space under an operating lease which initially expired on May 31, 2012. Prior to lease expiration, the lessor agreed to a lease extension of 86 months through July 31, 2019. The lease extension also requires the Company to maintain a cash collateral balance equal to \$500,000 as security for tenant's obligation and resulted in the Company increasing its lease space from 24,633 square feet under the prior lease to 40,125 square feet under the new lease agreement.

At December 31, 2016, future minimum lease payments under this lease were as follows:

#### *Years Ending December 31,*

2017	\$	1,700,200
2018		1,751,206
2019		1,042,950
Total minimum lease payments	\$	4,494,356

The Company subleases a portion of the office space to other tenants. The Company received sublease payments totaling \$793,716 and \$182,673 during the years ended December 31, 2016 and 2015, respectively. The Company expects to receive \$896,796 and \$927,720 in minimum sublease rentals for the years ended December 31, 2017 and 2018, respectively.

The Company recognizes rent expense on a straight-line basis over the lease period and has accrued for rent expense incurred but not paid. Rent expense for the years ended December 31, 2016 and 2015 was approximately \$723,008 and \$1,334,724, net of sublease payments, respectively.

#### *Capital Leases*

In February 2014, the Company executed a lease totaling \$3,532,664 for certain software and related services under a capital lease agreement with an original lease period of 3 years which required upfront quarterly payments. The Company's incremental borrowing rate for purposes of the amortization of the lease payments is 4.70%.

The capital lease obligation was fully repaid as of December 31, 2016, and the related assets will be fully depreciated by February 2017.

#### *Contingencies*

Certain of the Company's licensing agreements indemnify its customers for expenses or liabilities resulting from claimed infringements of patent, trademark, copyright by third parties related to the intellectual property content of the Company's products, trade secrets, or other rights. Certain of these indemnification provisions are perpetual from execution of the agreement, and in some instances, the maximum amount of potential future indemnification is not limited. To date, the Company has not paid any such claims or been required to defend any lawsuits with respect to a claim.

## Ifwe, Inc.

### Notes to Financial Statements

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Under its bylaws, the Company has agreed to indemnify its officers and directors to the fullest extent permitted by its bylaws and the General Corporation Law of the State of Delaware for certain events or occurrences arising as a result of the officer or director's serving in such capacity. The coverage applies only to acts, which occurred during the tenure of the officer or director and has an unlimited term. The maximum potential amount of future payments the Company could be required to make under these indemnification agreements is unlimited. The Company has not incurred material costs to defend lawsuits or settle claims related to these indemnifications through December 31, 2016. As a result, the Company believes the estimated fair value of these indemnifications is minimal. Accordingly, the Company has no liability recorded as of December 31, 2016 and 2015.

The Company provides meals for employees on its premises. Based on analysis of the relevant regulations and the Company's fact pattern, the meals are assessed to be for the benefit of the employer and are excluded from employee income for the purpose of calculating payroll taxes. This analysis is subjective in nature. The potential taxes, penalties and interest due as of December 31, 2016 and 2015, in the event meals were included as a component of income is estimated at \$693,151 and \$804,578, respectively. The Company has determined that payment of this amount is not probable. Accordingly, the Company has no liability recorded as of December 31, 2016 and 2015.

#### *Litigation*

The Company is not aware of any actual or probable claims, although litigation is inherently uncertain and no assurance can be provided that future significant claims will not arise.

#### **8. Acquisition & Asset Purchase Agreement**

##### *HereNow*

In 2014, the Company entered into an asset purchase agreement to purchase certain intellectual property owned by the sellers of a mobile social application for collaborative discovery or creation of local events known as HereNow. As part of the acquisition, the Company entered into employment agreements with the sellers and agreed to pay a total of \$3,000,000, split evenly among the sellers, over the following two years so long as the parties remained employed at the Company. The agreement was paid in full as of December 31, 2016, with the final payment occurring in July 2016. These payments have been accounted for as period expense, rather than purchase consideration, since they are contingent on the parties' future employment.

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## Ifwe, Inc.

### Notes to Financial Statements

#### 9. Stockholders' Equity

##### *Convertible Preferred Stock*

A summary of the authorized, issued, and outstanding convertible preferred stock (collectively, the "Preferred Stock") as of December 31, 2016 and 2015 is as follows:

Series	Shares		Carrying Value	Liquidation Preference
	Authorized	Issued and Outstanding		
A-1	4,500,000	4,500,000	\$ 2,001,000	\$ 2,001,000
A-2	3,360,000	3,053,097	727,721	1,373,894
B	12,000,000	11,703,726	6,919,098	6,999,999
B-1	3,900,000	3,609,886	4,167,613	4,167,613
Unassigned	760	-	-	-
Total	23,760,760	22,866,709	\$ 13,815,432	\$ 14,542,506

Significant rights and preferences of the Preferred Stock are as follows:

*Liquidation Preference* — In the event of any liquidation event, either voluntary or involuntary, the holders of Series B and B-1 convertible preferred stock (collectively, "Series B") shall be entitled to receive, prior and in preference to any distribution of the proceeds to the holders of Series A-1 and A-2 convertible preferred stock (collectively, "Series A") or common stock, an amount per share equal to \$0.5981 for the Series B convertible preferred stock and \$1.1545 for the Series B-1 convertible preferred stock, plus any declared but unpaid dividends. If the proceeds distributed among the holders of Series B are insufficient to permit the payment to such holders of the full preferential amounts, then the entire proceeds legally available for distribution shall be distributed ratably among the holders of Series B in proportion to the full preferential amount that each such holder is otherwise entitled to receive.

After payment has been made to the holders of Series B of their full preferential amounts, the holders of Series A shall be entitled to receive, prior and in preference to any distribution of any proceeds to the holders of common stock, an amount per share equal to \$0.4447 for Series A-1 convertible preferred stock and \$0.45 for Series A-2 convertible preferred stock, plus any declared but unpaid dividends. If the proceeds distributed among the holders of Series A are insufficient to permit the payment to such holders of the full preferential amounts, then the entire proceeds legally available for distribution shall be distributed ratably among the holders of Series A in proportion to the full preferential amount that each such holder is otherwise entitled to receive.

After payment has been made to the holders of the Preferred Stock of their full respective preferential amounts, all of the remaining assets of the Company shall be distributed ratably among the holders of common stock.

## Ifwe, Inc.

### Notes to Financial Statements

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*Dividends* — The holders of Series B shall be entitled to receive dividends, out of any funds legally available, prior and in preference to any declaration or payment of any dividend on the Series A or common stock of the Company, at the rate of 8% of the original issue price for each share of Series B per annum, payable when, as, and if declared by the Board of Directors of the Company. Such dividends are not cumulative. Following the payment of any dividends pursuant to Series B, the holders of Series A shall be entitled to receive dividends, out of any funds legally available, prior and in preference to any declaration or payment of any dividend on the common stock of the Company, at the rate of 8% of the original issue price for each share of Series A per annum, payable when, as, and if declared by the Board of Directors. Such dividends are not cumulative. Following the payment of any dividends to the holders of Preferred Stock, any additional dividends declared will be distributed among all holders of the Preferred Stock and common stock in proportion to the number of shares of common stock that would be held if the Preferred Stock were converted to common stock. No dividends have been declared to date.

*Voting* — The holders of Preferred Stock shall have the same voting rights as the holder of common stock. The holders of common stock and Preferred Stock shall vote together as a single class. Each holder of common stock shall be entitled to one vote for each share of common stock held, and each holder of Preferred Stock shall be entitled to the number of votes equal to the number of shares of common stock into which such shares of Preferred Stock could then be converted. The holders of Series B and B-1 convertible preferred stock, voting together as a single class on an as-converted basis, shall be entitled to elect two directors of the Company at any election of directors. The holders of Series A-1 and A-2 convertible preferred stock shall each be entitled to elect one director of the Company at any election of directors. The holders of common stock shall be entitled to elect two directors of the Company at any election of directors.

*Conversion* — Each share of Preferred Stock is convertible to common stock at the option of the holder. Such conversion is determined by dividing the original issue price by the then-effective conversion price (adjusted for any stock dividends, combinations, or splits with respect to such shares). The conversion price of each series of preferred stock is subject to adjustment of conversion price upon issuance of additional shares of common stock below the conversion price for a given series of preferred stock in effect immediately prior to such issuance. At December 31, 2016, each share of Preferred Stock was convertible into one share of common stock.

Each share of Preferred Stock shall automatically be converted into shares of common stock at the conversion rate at the time in effect for such series of Preferred Stock immediately upon the earlier of (i) the Company's sale of its common stock in a firm commitment underwritten public offering pursuant to a registration statement under the Securities Act of 1933, as amended, with a price per share of at least \$2.99 (adjusted for any stock dividends, combinations, or splits with respect to such shares) and an aggregate offering price of at least \$20,000,000 or (ii) the date specified by written consent or agreement of the majority of the holders of Preferred Stock, voting together as a single class on an as-converted basis.

*Redemption* — The Preferred Stock is not redeemable.

## Ifwe, Inc.

### Notes to Financial Statements

#### *Common Stock Warrants*

At December 31, 2016 and 2015, the following common stock warrants were issued and outstanding and classified as an equity instrument:

Issue Date	Reason for Grant	Shares	Expiration	Exercise Price per Share	Recorded Value at Issuance
2011	Issued in connection with executive job search services	33,333	May 2021	\$ 2.00	\$ 40,766
2012	Issued in connection with debt facility	64,286	May 2022	\$ 2.10	79,844
2012	Issued in connection with debt facility	257,142	May 2022	\$ 2.10	319,370
2014	Issued in connection with debt facility	15,873	April 2024	\$ 3.15	27,222
2014	Issued in connection with debt facility	31,746	April 2024	\$ 3.15	54,445
<b>Total</b>		<b>402,380</b>			<b>\$ 521,647</b>

#### *Preferred Stock Warrants*

At December 31, 2016 the following preferred stock warrants were issued and outstanding and classified as liability instruments with the fair value being re-measured at each reporting date:

Issue Date	Reason for Grant	Series	Shares	Expiration	Exercise Price Per Share	Recorded Fair Value Per Warrant as of December 31, 2016	Recorded Fair Value as of December 31, 2016
2008	Issued in connection with loan and security agreement	B-1	199,220	October 2018	\$ 1.15	\$ 0.28	\$ 55,384
2009	Issued in connection with loan and security agreement	B-1	25,985	October 2018	\$ 1.15	\$ 0.30	7,667
2010	Issued in connection with loan and security agreement	B-1	29,286	October 2018	\$ 1.15	\$ 0.28	8,142
<b>Total</b>			<b>254,491</b>				<b>\$ 71,193</b>

## Ifwe, Inc.

### Notes to Financial Statements

At December 31, 2015 the following preferred stock warrants were issued and outstanding and classified as liability instruments with the fair value being re-measured at each reporting date:

Issue Date	Reason for Grant	Series	Shares	Expiration	Exercise Price Per Share	Recorded Fair Value Per Warrant as of December 31, 2015	Recorded Fair Value as of December 31, 2015
2006	Issued in connection with equipment financing arrangement	B	200,634	April 2016	\$ 0.60	\$ 0.48	\$ 95,903
2008	Issued in connection with loan and security agreement	B-1	199,220	October 2018	\$ 1.15	\$ 0.34	34,118
2009	Issued in connection with loan and security agreement	B-1	25,985	October 2018	\$ 1.15	\$ 0.36	9,252
2010	Issued in connection with loan and security agreement	B-1	29,286	October 2018	\$ 1.15	\$ 0.34	10,045
<b>Total</b>			<b>455,125</b>				<b>\$ 149,318</b>

The fair value of each award at the end of the reporting periods is determined using the BSM option pricing model. Volatility is based on historical volatility rates obtained from certain public companies that operate in the same or related business as that of the Company since there is no market or historical data for the Company's common stock. The risk-free interest rate is determined using a U.S. Treasury rate for the period that coincides with the expected term set forth. The Company calculates the remaining life of the award based on the contractual term.

In April 2006 and November 2007, in connection with an equipment financing arrangement, the Company issued warrants to purchase 200,634 and 25,080 shares, respectively, of Series B convertible preferred stock at \$0.5981 per share, and recorded the fair value of the warrants at \$72,033 and \$7,186, respectively. The fair values of the warrants were recorded as warrant liabilities and deferred financing fees. The warrants were valued using the Black-Scholes option valuation model with the following assumptions: contractual life of ten and seven years, volatility of 40.00%, risk-free interest rate of 5.01% and 3.64%, and no expected dividends, respectively. In December 2014 the 25,080 shares from the November 2007 warrant issuance were cancelled and are no longer outstanding as of December 31, 2014. As of December 31, 2015, the remaining 200,634 warrants were valued using the Black-Scholes option valuation model with the following assumptions: stock price of \$1.08, a remaining term of 0.29 years, volatility of 39.30%, risk-free interest rate of 0.16%, and no expected dividends. As of December 31, 2016, the Series B warrants were fully expired.

In October 2008, in connection with a loan and security agreement, the Company issued warrants to purchase 199,227 shares of Series B-1 convertible preferred stock at \$1.1545 per share and recorded the fair value of the warrants at \$125,543. As of December 31, 2015, these warrants were valued using the Black-Scholes option valuation model with the following assumptions: stock price of \$1.20, a remaining term of 2.82 years, volatility of 39.30%, risk-free interest rate of 1.31%, and no expected dividends. As of December 31, 2016, these warrants were valued using the Black-Scholes option valuation model with the following assumptions: stock price of \$1.20, a remaining term of 1.81 years, volatility of 39.30%, risk-free interest rate of 1.20%, and no expected dividends. In January 2009, in connection with the same loan and security agreement, the Company issued additional warrants to purchase 25,989 shares of Series B-1 convertible preferred stock at \$1.1545 per share and recorded the fair value of the warrants at \$15,925. The warrants were valued using the Black-Scholes option valuation model with the following assumptions: contractual life of 10 years, volatility of 40.00%, risk-free interest rate of 2.56%, and no expected dividends. As of December 31, 2016, these warrants were valued using the Black-Scholes option valuation model with the following assumptions: stock price of \$1.20, a remaining term of 2.06 years, volatility of 39.30%, risk-free interest rate of 1.20%, and no expected dividends. In November 2010, in connection with the same loan and security agreement, the Company issued additional warrants to purchase 29,286 shares of Series B-1 convertible preferred stock at \$1.1545 per share and recorded the fair value of the warrants at \$85,722. As of December 31, 2015, these warrants were valued using the Black-Scholes option valuation model with the following assumptions: stock price of \$1.20, a remaining term of 2.82 years, volatility of 39.30%, risk-free interest rate of 1.31%, and no expected dividends. As of December 31, 2016, these warrants were valued using the Black-Scholes option valuation model with the following assumptions: stock price of \$1.20, a remaining term of 1.81 years, volatility of 39.30%, risk-free interest rate of 1.20%, and no expected dividends. The fair value of all warrants issued with the loan and security agreement was recorded as a warrant liability and deferred financing fees. The deferred financing fees were amortized to interest expense over the term of the loans.

## Ifwe, Inc.

### Notes to Financial Statements

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The decrease in value attributed to the fair value adjustment and Series B warrant expiration of \$78,125 during the year ended December 31, 2016 and the decrease in value attributed to the fair value adjustment of \$473,667 during the year ended December 31, 2015, have been recorded as other income in the accompanying statements of operations.

#### *Stock Repurchases*

During 2015, the Company repurchased 654,440 (a portion of which is related to shares issued under stock options with redemption rights) common shares from certain Company stockholders. The repurchases were made pursuant to the terms of stock redemption agreements entered into in the same period by the Company and certain Company stockholders. The Company paid \$1,119,015 in total consideration for the shares repurchased. The redemption agreements were terminated in December 2015 concurrent with the separation of the stockholders from the Company.

#### *Common Stock*

At December 31, 2016, the Company had shares of common stock reserved for issuance as follows:

Conversion of Preferred Stock	22,866,709
Exercise of warrants	656,871
Options outstanding under stock option plan	14,634,828
Restricted stock units outstanding under plan	6,590,622
Options available for future grant under stock option plan	472,381
<b>Total</b>	<b>45,221,411</b>



## Ifwe, Inc.

### Notes to Financial Statements

#### 2015 Equity Incentive Plan

Under the Company's 2015 Equity Incentive Plan (the "2015 Plan"), the Company may grant options to purchase or directly issue up to 16,756,453 shares of common stock to employees, directors, and consultants. Options may be granted at a price per share not less than 100% of the fair market value at date of grant. If the option is granted to a 10% stockholder, then the purchase or exercise price per share shall not be less than 110% of the fair market value per share of common stock on the grant date. Options granted are exercisable over a maximum term of 10 years from the date of grant and generally vest over a period of four years.

#### 2005 Equity Incentive Plan

Under the Company's 2005 Equity Incentive Plan (the "Plan"), the Company may grant options to purchase or directly issue up to 14,500,000 shares of common stock to employees, directors, and consultants. Options may be granted at a price per share not less than 85% of the fair market value at date of grant. If the option is granted to a 10% stockholder, then the purchase or exercise price per share shall not be less than 110% of the fair market value per share of common stock on the grant date. Options granted are exercisable over a maximum term of 10 years from the date of grant and generally vest over a period of four years.

Stock option activity under the Plan and the 2015 Plan, including options with redemption rights, for the years ended December 31, 2016 and 2015 is as follows:

	Number of Shares	Weighted- Average Exercise Price	Weighted- Average Remaining Contractual Term (Years)	Aggregate Intrinsic Value (in Thousands)
Balance, December 31, 2014	13,625,555	\$ 1.22	6.0	\$ 6,054
Granted	3,083,440	1.63	-	-
Exercised	(128,457)	0.10	-	-
Canceled	(3,610,494)	1.27	-	-
Balance, December 31, 2015	12,970,044	1.32	2.7	2,015
Granted	9,128,880	1.06	-	-
Exercised	(156,000)	0.12	-	-
Canceled	(7,308,096)	1.51	-	-
Balance, December 31, 2016	14,634,828	\$ 1.07	6.4	\$ 1,742
Vested and exercisable, and expected to vest thereafter <sup>(1)</sup>				
December 31, 2016	13,881,552	\$ 1.08	6.3	\$ 1,742
Vested and exercisable, December 31, 2016	10,081,971	\$ 1.08	5.4	\$ 1,742

<sup>(1)</sup> Options expected to vest reflect the application of an estimated forfeiture rate.

At December 31, 2016, there were 472,381 shares available for future grant under the Plan.

## Ifwe, Inc.

### Notes to Financial Statements

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Stock-based compensation expense for all employee stock-based awards is based on the grant-date fair value on a straight-line basis over the requisite service period of the awards, which is generally the option vesting term of four years.

All options granted were intended to be exercisable at a price per share not less than fair market value of the shares of the Company's stock underlying those options on their respective dates of grant. On July 20, 2016, the Board of Directors of the Company approved the Stock Option Repricing ("repricing") whereby 5,783,980 outstanding option grants were cancelled in exchange for new options, and are reflected as such in the table above. The outstanding options impacted by the repricing were issued from 2014 to 2015 and had exercise prices ranging from \$1.54 to \$1.64. The new options issued under the repricing had an exercise price of \$1.06 which is the fair market value of the company's common stock based on the latest available third-party valuation report as of the date of the repricing. Except for the change in exercise price, the new options carry the same terms and conditions as the original option including the contractual term and vesting schedule. The change in exercise price for the new options constitutes a substantive modification and, as such, shall be treated as an exchange of the original award for a new award. The repricing is considered a modification of the stock option awards, which requires the calculation of incremental compensation cost. The total incremental cost resulting from the repricing was \$750,173, of which \$488,697 has been recognized in the year ended December 31, 2016. The remaining incremental compensation cost is being recorded over the remaining vesting period of the awards. The Company estimated the fair value of its common stock based upon several factors, including its operating and financial performance, progress, and milestones attained in its business, past sales of convertible preferred stock and the results of retrospective valuations.

The weighted-average grant date fair value of non-repriced employee options granted for the years ended December 31, 2016 and 2015 was \$0.43 and \$0.67, respectively. The weighted-average fair value of employee options repriced on July 20, 2016 was \$0.37. The aggregate intrinsic value of non-repriced options exercised was approximately \$146,640 and \$193,081 for the years ended December 31, 2016 and 2015, respectively. There were no repriced options exercised during 2016.

The fair value of each option on the date of grant is determined using the BSM option pricing model using the single-option award approach with the weighted-average assumptions set forth in the following table. Volatility is based on historical volatility rates obtained from certain public companies that operate in the same or related business as that of the Company since there is no market or historical data for the Company's common stock. The risk-free interest rate is determined using a U.S. Treasury rate for the period that coincides with the expected term set forth. The Company used the simplified method to determine an estimate of the expected term of an employee share option.

Weighted average assumptions for non-repriced option grants were as follows:

<b>Employees</b>	<b>2016</b>		<b>2015</b>	
Volatility	<b>38.50%</b>	<b>- 41.43%</b>	40.15%	- 41.42%
Risk-free interest rate	<b>1.39%</b>	<b>- 1.77%</b>	1.61%	- 1.77%
Expected term (in years)	<b>5.9</b>		5.9	
Expected dividend	<b>-%</b>		-%	

## Ifwe, Inc.

### Notes to Financial Statements

The weighted-average volatility for the 2016 employee grants is 39.99%. The weighted-average interest rate for the 2016 employee grants is 1.57%. Weighted average assumptions for options repriced in 2016 were as follows:

<b>Employees</b>	<b>2016</b>
Volatility	39.40% - 41.72%
Risk-free interest rate	1.01% - 1.15%
Expected term (in years)	4.2 - 5.2
Expected dividend	-%

The weighted-average volatility for the 2016 repriced grants is 40.08%. The weighted-average interest rate for the 2016 repriced grants is 1.05%.

There were no grants made to non-employees in 2016 or 2015.

Total stock-based compensation expenses recognized in the statements of operations for the years ended December 31, 2016 and 2015 are as follows:

	<b>2016</b>	<b>2015</b>
Cost of revenue	\$ 577,459	\$ 580,296
Research and development	653,091	1,117,817
Selling, general, and administrative	952,910	589,662
Total stock-based compensation expense	\$ 2,183,460	\$ 2,287,775

Capitalized stock-based compensation expense included within property and equipment amounted to \$169,733 in 2016 and \$220,552 in 2015.

At December 31, 2016, unamortized compensation expense related to unvested stock options was approximately \$2,628,482. The weighted-average period over which such compensation expense will be recognized is approximately 2.53 years.

#### **Restricted Stock Units**

The Company granted 6,745,622 restricted stock units ("RSUs") with a fair value of \$1.06 per share under the 2015 Plan during the year ended December 31, 2016. There is no expense recognized for RSUs for the year ended December 31, 2016, as the shares only become exercisable upon a liquidity event. A summary of RSU activity in 2016 is as follows:

RSUs granted	6,745,622
RSUs vested	-
RSUs cancelled	(155,000)
Balance at December 31, 2016	6,590,622

**Ifwe, Inc.**

**Notes to Financial Statements**

**10. Income Taxes**

The Company's (benefit) provision for income taxes consists of the following:

<i>Years ended December 31,</i>	<b>2016</b>	<b>2015</b>
<b>Current:</b>		
Federal	\$ 1,218,011	\$ 45,018
State	(249)	3,450
<b>Total current provision for income taxes</b>	<b>1,217,762</b>	<b>48,468</b>
<b>Deferred:</b>		
Federal	(243,813)	(544,609)
State	(12,141)	(116,478)
<b>Total deferred benefit for income taxes</b>	<b>(255,954)</b>	<b>(661,087)</b>
<b>Income tax provision (benefit)</b>	<b>\$ 961,808</b>	<b>\$ (612,619)</b>

Differences between income tax expense computed at the U.S. federal statutory tax rate of 34% and income tax (benefit) expense as reflected in the statements of operations are primarily due to the effects of the state provision offset by permanent differences associated with warrants and stock compensation.

Components of deferred tax assets and liabilities as of December 31, 2016 and 2015 are as follows:

<i>December 31,</i>	<b>2016</b>	<b>2015</b>
<b>Deferred tax assets:</b>		
Net operating loss carryforwards	\$ 603,406	\$ 654,486
Research and development credits	2,274,421	2,364,330
Depreciation	1,587,314	889,978
Accruals, reserves, and other credits	3,094,630	2,983,136
<b>Total deferred tax assets</b>	<b>7,559,771</b>	<b>6,891,930</b>
Valuation allowance	(3,407,145)	(2,920,967)
<b>Total deferred tax assets, net of valuation allowance</b>	<b>\$ 4,152,626</b>	<b>\$ 3,970,963</b>
<b>Deferred tax liabilities:</b>		
Capitalized website costs	(1,102,946)	(1,177,237)
<b>Total deferred tax liabilities</b>	<b>(1,102,946)</b>	<b>(1,177,237)</b>
<b>Net deferred tax assets</b>	<b>\$ 3,049,680</b>	<b>\$ 2,793,726</b>
<b>As reported on the balance sheet:</b>		
Current assets, net	\$ -	\$ -
Noncurrent assets, net	3,049,680	2,793,726
<b>Net deferred tax assets</b>	<b>\$ 3,049,680</b>	<b>\$ 2,793,726</b>

## Ifwe, Inc.

### Notes to Financial Statements

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The realization of deferred tax assets is dependent upon future earnings, the timing, and amount of which are uncertain. Based upon available objective evidence, management believes it is more likely than not that certain deferred tax assets at December 31, 2016 will not be fully realizable. Accordingly, management has established a valuation allowance for those deferred tax assets. The valuation allowance increased by \$486,178 during 2016.

At December 31, 2016, the Company had federal and state net operating loss carryforwards of \$0 and \$7,262,361, respectively. Some of these state net operating loss carryforwards will expire in varying amounts beginning 2020 if not utilized. As of December 31, 2016, the Company has federal and state research and development tax credits of \$997,125 and \$4,291,125, respectively. The federal credits begin to expire in 2032 if not utilized, while the state credits have no expiration date. As of December 31, 2016, the Company's state enterprise zone hiring tax credit carryforwards of \$1,625,714 will expire beginning 2023, unless previously utilized.

Federal and California tax laws impose limitations on the utilization of net operating loss and credit carryforwards in the event of an "ownership change" for tax purposes, as defined in Section 382 of the Internal Revenue Code. Accordingly, the Company's ability to utilize these carryforwards may be limited as a result of such "ownership change." Such a limitation could result in limitation in the use of the net operating losses in future years and possibly a reduction of the net operating losses available.

The tax accounting guidance prescribes a comprehensive model for the recognition, measurement, presentation, and disclosure in financial statements of any uncertain tax positions that have been taken, or expected to be taken, on a tax return. The Company determined that it was appropriate to record gross unrecognized tax benefits on research and development tax credits totaling \$633,163 for federal and \$1,396,490 for state purposes. Of the total unrecognized tax benefits, approximately \$633,163 if recognized, would favorably affect the effective income tax rate in future periods. The remaining amount, if recognized, would result in adjustments to deferred tax assets which are subject to valuation allowance.

The Company recognizes interest accrued related to unrecognized tax benefits and penalties as income tax expense. On December 31, 2016 the Company did not have accrued estimated interest and penalties related to uncertain tax positions. For the year ended December 31, 2016, the Company did not record estimated interest and estimated penalties.

It is not reasonably possible to estimate as of December 31, 2016, the balance of gross unrecognized income tax benefits, including accrued interest and accrued penalties related to tax positions which will expire within the next twelve months.

The Company is subject to taxation in the United States and various states and foreign jurisdictions. As of December 31, 2016, the Company's tax years for 2013 and beyond are subject to examination by the tax authorities. In addition, all of the net operating losses and credits that may be used in future years are still subject to adjustment.

#### **11. Employee Benefit Plan**

The Company adopted a 401(k) plan that qualifies as a deferred compensation arrangement under Section 401 of the Code. Under the 401(k) Plan, participating employees may defer a portion of their pretax earnings not to exceed the maximum amount allowable. The Company made its first matching contribution of \$175,243 in February 2017.

## Ifwe, Inc.

### Notes to Financial Statements

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#### 12. Subsequent Events

On March 3, 2017, the Company entered into a definitive agreement and plan of merger with Meet Me, Inc. (“Meet Me”). The impending sale of the Company to Meet Me is expected to involve a \$60 million cash payment, subject to closing adjustments, and is expected to close during the second quarter of 2017.

The Company evaluated subsequent events through March 22, 2017, the date the financial statements were available to be issued.

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## Section 4: EX-99.2 (EXHIBIT 99.2)

Exhibit 99.2

## Ifwe Inc.

Condensed Financial Statements  
March 31, 2017 and December 31, 2016  
(Unaudited)

**Ifwe Inc.**  
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**Ifwe Inc.**  
**CONDENSED BALANCE SHEETS**

	(Unaudited) March 31, 2017	December 31, 2016
<b>ASSETS</b>		
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	\$ 10,409,555	\$ 15,638,483
Accounts receivable, net of allowances of \$7,904 and \$7,949, respectively	2,293,072	2,914,209
Prepaid expenses and other current assets	7,880,240	1,183,624
Total current assets	20,582,867	19,736,316
Restricted cash	500,000	500,000
Property and equipment, net	4,694,496	5,772,187
Deferred tax asset, long-term	3,049,680	3,049,680
Goodwill	4,415,625	4,415,625
Intangible assets, net	61,942	123,883
Other assets	311,923	347,544
<b>TOTAL ASSETS</b>	<b>\$ 33,616,533</b>	<b>\$ 33,945,235</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>CURRENT LIABILITIES:</b>		
Accounts payable	\$ 1,516,741	\$ 518,891
Accrued expenses and other current liabilities	1,285,271	1,846,129
Deferred revenue	3,241,041	3,121,834
Total current liabilities	6,043,053	5,486,854
Preferred stock warrant liability	66,103	71,193
Other long-term liabilities	542,543	379,887
<b>TOTAL LIABILITIES</b>	<b>\$ 6,651,699</b>	<b>\$ 5,937,934</b>
<b>STOCKHOLDERS' EQUITY:</b>		
Convertible preferred stock, \$0.0001 par value; 23,760,000 shares authorized, 22,866,709 issued and outstanding (liquidation preference of \$14,542,506)	13,815,432	13,815,432
Common stock, \$0.0001 par value; 72,000,000 shares authorized; 24,891,933 and 24,681,933 issued and outstanding at March 31, 2017 and December 31, 2016, respectively	2,688	2,667
Additional paid-in-capital	21,919,881	21,450,355
Treasury stock	(5,133,748)	(5,133,748)
Accumulated deficit	(3,639,419)	(2,127,405)
<b>Total stockholders' equity</b>	<b>26,964,834</b>	<b>28,007,301</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 33,616,533</b>	<b>\$ 33,945,235</b>

See notes to condensed financial statements.



**Ifwe Inc.**  
**CONDENSED STATEMENTS OF OPERATIONS AND COMPREHENSIVE LOSS**  
**(UNAUDITED)**

	<b>For the Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2017</b>	<b>2016</b>
Revenue	\$ 10,632,266	\$ 10,957,981
<b>Operating costs and expenses:</b>		
Cost of revenue (including depreciation and amortization)	2,856,906	3,012,492
Research and development	3,244,729	3,053,331
Selling, general and administrative	4,985,349	3,913,441
Depreciation and amortization	659,443	438,065
Total costs and expenses	<u>11,746,427</u>	<u>10,417,329</u>
(Loss) income from operations	<u>(1,114,161)</u>	<u>540,652</u>
<b>Other expense:</b>		
Interest expense	(1,019)	(15,064)
Change in fair value of warrant liabilities	5,090	4,555
Other expense	(51,924)	(25,999)
Total other expense	<u>(47,853)</u>	<u>(36,508)</u>
(Loss) income before provision for income taxes	(1,162,014)	504,144
Provision for income taxes	(350,000)	(411,095)
Net (loss) income	<u>\$ (1,512,014)</u>	<u>\$ 93,049</u>

See notes to condensed financial statements.

**Ifwe Inc.**  
**CONDENSED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY**  
**(UNAUDITED)**

	Convertible Preferred Stock Shares	Amount	Common Stock Shares	Amount	Additional Paid-In Capital	Treasury Stock	Retained Earnings	Total Stockholders' Equity
Balance, December 31, 2016	22,866,709	\$ 13,815,432	24,681,933	\$ 2,667	\$ 21,450,355	\$ (5,133,748)	\$ (2,127,405)	\$ 28,007,301
Stock-based compensation	-	-	-	-	445,040	-	-	445,040
Exercise of employee stock options	-	-	210,000	21	24,486	-	-	24,507
Net loss	-	-	-	-	-	-	(1,512,014)	(1,512,014)
Balance, March 31, 2017	22,866,709	\$ 13,815,432	24,891,933	\$ 2,688	\$ 21,919,881	\$ (5,133,748)	\$ (3,639,419)	\$ 26,964,834

See notes to condensed financial statements.

**Ifwe Inc.**  
**CONDENSED STATEMENTS OF CASH FLOWS**  
**(UNAUDITED)**

	<b>Three Months Ended March 31,</b>	
	<b>2017</b>	<b>2016</b>
	<b>(Unaudited)</b>	<b>(Unaudited)</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income (loss)	\$ (1,512,014)	\$ 93,049
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	1,165,762	1,034,232
Stock-based compensation	445,040	643,491
Amortization of non-cash debt issue costs	1,019	1,019
Change in fair value of preferred stock warrants	(5,090)	(4,555)
Loss on disposal of fixed assets	-	98
Changes in operating assets and liabilities:		
Accounts receivable	621,137	567,694
Prepaid expenses and other current assets	(6,696,616)	917,989
Other assets	34,600	121,686
Accounts payable	987,396	29,592
Accrued expenses and other liabilities	(560,857)	321,397
Deferred revenue	119,207	(36,588)
Deferred rent	162,656	(40,388)
Net cash (used in) provided by operating activities	(5,237,760)	3,648,716
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Purchases of property and equipment, net of financing lease	(15,675)	(614,832)
Proceeds from sale of property and equipment	-	450
Net cash used in investing activities	(15,675)	(614,382)
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Proceeds from issuance of common stock	24,507	-
Payments of capital lease obligations	-	(299,832)
Net cash provided by (used in) financing activities	24,507	(299,832)
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(5,228,928)	2,734,502
CASH AND CASH EQUIVALENTS — Beginning of year	15,638,483	11,187,126
CASH AND CASH EQUIVALENTS — End of year	\$ 10,409,555	\$ 13,921,628
<b>SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:</b>		
Cash paid for interest	\$ -	\$ 15,251

See notes to condensed financial statements.

## **1. Nature of Business and Summary of Significant Accounting Policies**

Ifwe Inc. (“Ifwe” or the “Company”), located in San Francisco, California, was incorporated in Delaware in February 2005. The Company created, has acquired, and manages an online social networking site and mobile applications. The Company sells advertising under various targeted advertising programs for placement on the site. The Company also sells subscriptions to premium features on its online network and a virtual currency called Tagged “Gold.” Gold allows members to pay for certain benefits, such as virtual gifts, advantages in online games. In October 2014, the Company changed its name from Tagged, Inc. to Ifwe Inc.

### **Use of Estimates**

The preparation of the Company’s financial statements in conformity with generally accepted accounting principles in the United States of America (“U.S. GAAP”) requires management to make estimates, judgments, and assumptions that affect the reported amounts of assets, liabilities, revenue, and expenses and the related disclosure of contingent assets and liabilities. On an ongoing basis, the Company evaluates its estimates, including those related to revenue, allowance for doubtful accounts, the useful lives and impairment of long-lived assets including property and equipment and intangible assets, stock-based compensation, impairment of goodwill, income taxes and valuation of related deferred tax assets, preferred stock warrant liabilities and contingencies. The Company bases its estimates of the carrying value of certain assets and liabilities on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, when these carrying values are not readily available from other sources. Actual results may differ from these estimates.

### **Income Taxes**

The Company uses the asset and liability method of accounting for income taxes. Deferred income tax assets and liabilities are recognized based on the temporary differences between the financial statement and income tax basis of assets and liabilities. Valuation allowances are established when necessary to reduce deferred tax assets to amounts expected to be realized.

Interest and penalties are classified as a component of the provision for income taxes. Through March 31, 2017 no such interest or penalties have been recorded.

In recognizing and measuring uncertain tax positions, the Company first evaluates tax positions for recognition by determining if the weight of available evidence indicates that it is more likely than not that the position will be sustained on audit, including resolution of related appeals or litigation processes, if any. The second step is to measure the tax benefit as the largest amount that is more than 50 percent likely of being realized upon settlement.

Although the Company believes it has adequately reserved for uncertain tax positions, no assurance can be given that the final tax outcome of these matters will not be different. The Company adjusts these reserves in light of changing facts and circumstances, such as the closing of a tax audit or the refinement of an estimate. To the extent that the final tax outcome of these matters is different than the amounts recorded, such differences will impact the provision for income taxes in the period in which such determination is made. As of March 31, 2017, unrecognized tax benefits on research and development tax credits were \$633,163 for federal and \$1,396,490 for state purposes. Of the total unrecognized tax benefits, approximately \$633,163 if recognized, would favorably affect the effective income tax rate in future periods. As of December 31, 2016, unrecognized tax benefits on research and development tax credits were \$633,163 for federal and \$1,396,490 for state purposes. Of the total unrecognized tax benefits, approximately \$633,163 if recognized, would favorably affect the effective income tax rate in future periods.

### **Advertising Expense**

Advertising costs are expensed as incurred. Advertising expense was \$564,897 and \$61,901 for the three months ended March 31, 2017 and 2016, respectively.

### **Stock-Based Compensation**

The Company applies fair value recognition for all stock-based payment transactions in which it receives employee services in exchange for interests in its equity instruments. The Company estimates the fair value of stock options granted using the BSM option pricing model on the dates of grant. This fair value is then amortized on a straight-line basis over the requisite service periods of the awards, which is generally the vesting period. For stock options issued to non-employees, including consultants, the Company records expense related to stock options equal to the fair value of the options calculated using BSM over the service performance period. The fair value of these options is remeasured over the vesting period and recognized as an expense over the period the services are received. The Company recorded stock compensation expense of \$445,040 and \$643,491 for the three months ended March 31, 2017 and 2016, respectively.

### **Recent Issued Accounting Standards**

In February 2017, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) No. 2017-05, “Other Income —Gains and Losses from the Derecognition of Nonfinancial Assets (Subtopic 610-20): Clarifying the Scope of Asset Derecognition Guidance and Accounting for Partial Sales of Nonfinancial Assets” (“ASU 2017-05”), which clarifies the scope of the nonfinancial asset guidance in Subtopic 610-20. This ASU also clarifies that the derecognition of all businesses and nonprofit activities (except those related to conveyances of oil and gas mineral rights or contracts with customers) should be accounted for in accordance with the derecognition and deconsolidation guidance in Subtopic 810-10. The amendments in this ASU also provide guidance on the accounting for what often are referred to as partial sales of nonfinancial assets within the scope of Subtopic 610-20 and contributions of nonfinancial assets to a joint venture or other noncontrolled investee. The amendments in this ASU are effective for annual reporting reports beginning after December 15, 2016, including interim reporting periods within that reporting period. Public entities may apply the guidance earlier but only as of annual reporting periods beginning after December 15, 2016, including interim reporting periods within that reporting period. We do not expect the adoption of ASU 2017-05 to have a material impact on our financial statements.

In January 2017, the FASB issued ASU No. 2017-04, “Intangibles—Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment” (“ASU 2017-04”), which removes Step 2 from the goodwill impairment test. An entity will apply a one-step quantitative test and record the amount of goodwill impairment as the excess of a reporting unit's carrying amount over its fair value, not to exceed the total amount of goodwill allocated to the reporting unit. The new guidance does not amend the optional qualitative assessment of goodwill impairment. Public business entity that is a U.S. Securities and Exchange Commission filer should adopt the amendments in this ASU for its annual or any interim goodwill impairment test in fiscal years beginning after December 15, 2019. Early adoption is permitted for interim or annual goodwill impairment tests performed on testing dates after January 1, 2017. We are currently evaluating the impact of the adoption of ASU 2017-04 on our financial statements.

In November 2016, the FASB issued ASU No. 2016-18, “Statement of Cash Flows (Topic 230): Restricted Cash” (“ASU 2016-18”), which requires that a statement of cash flows explain the change during the period in the total of cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. Therefore, amounts generally described as restricted cash and restricted cash equivalents should be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. The amendments in this ASU do not provide a definition of restricted cash or restricted cash equivalents. The amendments in this ASU are effective for public business entities for fiscal years beginning after December 15, 2017, and interim periods within those fiscal years. Early adoption is permitted, including adoption in an interim period. We do not expect the adoption of ASU 2016-18 to have a material impact on our financial statements.

In August 2016, the FASB issued additional guidance to clarify the presentation and classification of certain cash receipts and cash payments in the statement of cash flows. This guidance will be effective for the Company beginning 2019. The Company is currently evaluating adoption methods and whether this guidance will have a material impact on its financial statements.

In May 2016, the FASB issued additional guidance that clarifies the implementation guidance on principal versus agent considerations. The guidance includes indicators to assist an entity in determining whether it controls a specified good or service before it is transferred to the customers. This guidance will be effective for the Company beginning 2019. The Company is currently evaluating adoption methods and whether this guidance will have a material impact on its financial statements.

In March 2016, the FASB issued additional guidance to simplify the accounting for share-based payment transactions, including the income tax consequences, an option to recognize gross share-based compensation expense with actual forfeitures recognized as they occur, as well as certain classifications on the statement of cash flows. The Company has adopted this guidance and it did not have a material impact on the financial statements.

In February 2016, the FASB issued new authoritative guidance on accounting for leases, which generally requires companies to recognize operating and financing lease liabilities and corresponding right-of-use assets on the balance sheet. This guidance will be effective for the Company beginning 2020. The Company is currently evaluating adoption methods and whether this standard will have a material impact on its financial statements.

In May 2014, the FASB issued ASU 2014-09, *Revenue from Contracts with Customers*, which amended revenue recognition guidance to clarify the principles for recognizing revenue from contracts with customers. The guidance requires an entity to recognize revenue to depict the transfer of goods or services to customers in an amount that reflects the consideration to which an entity expects to be entitled in exchange for those goods or services. The guidance also requires expanded disclosures relating to the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. Additionally, qualitative and quantitative disclosures are required about customer contracts, significant judgments and changes in judgments, and assets recognized from the costs to obtain or fulfill a contract. In April 2015, the FASB delayed the effective date of this standard by one year, and this accounting guidance is now effective for the Company beginning in the year ending December 31, 2019 using one of two prescribed retrospective methods. Early adoption is not permitted. The Company is evaluating the impact of the amended revenue recognition guidance on the Company's financial statements.

## **2. Commitments and Contingencies**

### **Contingencies**

Certain of the Company's licensing agreements indemnify its customers for expenses or liabilities resulting from claimed infringements of patent, trademark, copyright by third parties related to the intellectual property content of the Company's products, trade secrets, or other rights. Certain of these indemnification provisions are perpetual from execution of the agreement, and in some instances, the maximum amount of potential future indemnification is not limited. To date, the Company has not paid any such claims or been required to defend any lawsuits with respect to a claim.

### **Litigation**

The Company is not aware of any actual or probable claims, although litigation is inherently uncertain and no assurance can be provided that future significant claims will not arise.

### **Contractual Obligations**

During the three months ended March 31, 2017 there were no material changes outside the ordinary course of business to the specified contractual obligations set forth in the operating lease schedule included in our financial statements for the year ended December 31, 2016.

### 3. Goodwill and Intangible Assets

The carrying amount of goodwill was \$4,415,625 at both March 31, 2017 and December 31, 2016 there were no indicators of impairment as of March 31, 2017 and December 31, 2016, respectively.

Intangible assets consist of the following:

As of March 31, 2017	Useful Life (Months)	Gross Carrying Value	Accumulated Amortization	Net Carrying Amount
Customer relationships	3 – 36	\$ 291,321	\$ (291,321)	\$ -
Technology	18 – 36	1,848,888	(1,786,946)	61,942
Trademarks/tradenames	36	221,588	(221,588)	-
User info database	36	1,531,115	(1,531,115)	-
<b>Intangible assets</b>		<b>\$ 3,892,912</b>	<b>\$ (3,830,970)</b>	<b>\$ 61,942</b>

As of December 31, 2016	Useful Life (Months)	Gross Carrying Value	Accumulated Amortization	Net Carrying Amount
Customer relationships	3 – 36	\$ 291,321	\$ (291,321)	\$ -
Technology	18 – 36	1,848,888	(1,725,005)	123,883
Trademarks/tradenames	36	221,588	(221,588)	-
User info database	36	1,531,115	(1,531,115)	-
<b>Intangible assets</b>		<b>\$ 3,892,912</b>	<b>\$ (3,769,029)</b>	<b>\$ 123,883</b>

Amortization expense associated with intangible assets for the three months ended March 31, 2017 and 2016 was \$61,942, respectively.

The estimated future amortization of intangible assets as of March 31, 2017 is as follows:

*Years Ending December 31,*

2017	\$ 61,942
<b>Total</b>	<b>\$ 61,942</b>

### 4. Fair Value Measurements

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Under current professional guidance, valuation techniques used to ensure fair value must maximize the use of observable inputs and minimize the use of unobservable inputs. The Company uses a three-tier hierarchy, which prioritizes the inputs used in measuring fair value as follows:

*Level 1* — Inputs that are unadjusted, quoted prices in active markets for identical assets or liabilities at the measurement date.

*Level 2* — Inputs (other than quoted prices included in Level 1) that are either directly or indirectly observable for the asset or liability through correlation with market data at the measurement date and for the duration of the instrument's anticipated life.

*Level 3* — Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities and which reflect management's best estimate of what market participants would use in pricing the asset or liability at the measurement date. Consideration is given to the risk inherent in the valuation technique and the risk inherent in the inputs to the model.

The Company's financial instruments include cash and cash equivalents, accounts receivable, accounts payable, warrant liabilities, option liabilities and debt. Cash and cash equivalents are reported at fair value. The recorded carrying amounts of accounts receivable and accounts payable approximate their fair value due to their short-term nature. The carrying value of the interest-bearing debt approximates fair value based upon the borrowing rates currently available to the Company for bank loans with similar terms and maturities.

The Company's financial assets and liabilities that are measured at fair value on a recurring basis as of March 31, 2017 and December 31, 2016, by level within the fair value hierarchy, are as follows:

	Fair Value Measurements at March 31, 2017			
	Level 1	Level 2	Level 3	Total
Financial asset – money market funds <sup>(1)</sup>	\$ 655,228	\$ -	\$ -	\$ 655,228
Financial liability – preferred stock warrant liability	\$ -	\$ -	\$ 66,103	\$ 66,103

  

	Fair Value Measurements at December 31, 2016			
	Level 1	Level 2	Level 3	Total
Financial asset – money market funds <sup>(1)</sup>	\$ 7,652,483	\$ -	\$ -	\$ 7,652,483
Financial liability – preferred stock warrant liability	\$ -	\$ -	\$ 71,193	\$ 71,193

<sup>(1)</sup> Reflected in cash and cash equivalents.

The fair value of each award at the end of the reporting periods is determined using the BSM option pricing model. Volatility is based on historical volatility rates obtained from certain public companies that operate in the same or related business as that of the Company since there is no market or historical data for the Company's common stock. The risk-free interest rate is determined using a U.S. Treasury rate for the period that coincides with the expected term set forth. The Company calculates the remaining life of the award based on the contractual term.

In October 2008, in connection with a loan and security agreement, the Company issued warrants to purchase 199,227 shares of Series B-1 convertible preferred stock at \$1.1545 per share and recorded the fair value of the warrants at \$125,543. As of March 31, 2017, these warrants were valued using the Black-Scholes option valuation model with the following assumptions: stock price of \$1.20, a remaining term of 1.57 years, volatility of 39.30%, risk-free interest rate of 0.88%, and no expected dividends. As of December 31, 2016, these warrants were valued using the Black-Scholes option valuation model with the following assumptions: stock price of \$1.20, a remaining term of 1.81 years, volatility of 39.30%, risk-free interest rate of 1.20%, and no expected dividends. In January 2009, in connection with the same loan and security agreement, the Company issued additional warrants to purchase 25,989 shares of Series B-1 convertible preferred stock at \$1.1545 per share and recorded the fair value of the warrants at \$15,925. As of March 31, 2017, these warrants were valued using the Black-Scholes option valuation model with the following assumptions: stock price of \$1.20, a remaining term of 1.81 years, volatility of 39.30%, risk-free interest rate of 0.88%, and no expected dividends. As of December 31, 2016, these warrants were valued using the Black-Scholes option valuation model with the following assumptions: stock price of \$1.20, a remaining term of 2.06 years, volatility of 39.30%, risk-free interest rate of 1.20%, and no expected dividends. In November 2010, in connection with the same loan and security agreement, the Company issued additional warrants to purchase 29,286 shares of Series B-1 convertible preferred stock at \$1.1545 per share and recorded the fair value of the warrants at \$85,722. As of March 31, 2017, these warrants were valued using the Black-Scholes option valuation model with the following assumptions: stock price of \$1.20, a remaining term of 1.57 years, volatility of 39.30%, risk-free interest rate of 0.88%, and no expected dividends. As of December 31, 2016, these warrants were valued using the Black-Scholes option valuation model with the following assumptions: stock price of \$1.20, a remaining term of 1.81 years, volatility of 39.30%, risk-free interest rate of 1.20%, and no expected dividends. The fair value of all warrants issued with the loan and security agreement were recorded as a warrant liability and deferred financing fees. The deferred financing fees were amortized to interest expense over the term of the loans.

A summary of changes in the fair value of the Company's Level 3 financial warrant liability mentioned above is as follows:

<i>Three Months Ended March 31,</i>	2017		2016	
Balance, beginning of year	\$	71,193	\$	149,318
Change in fair value		(5,090)		(4,555)
Balance, end of year	\$	66,103	\$	144,763

The change in fair value of the Level 3 warrant liabilities is reflected in the statement of operations.



## 5. Stockholders' Equity

### Convertible Preferred Stock

A summary of the authorized, issued, and outstanding convertible preferred stock (collectively, the "Preferred Stock") as of March 31, 2017 and December 31, 2016 is as follows:

Series	Shares		Carrying Value	Liquidation Preference
	Authorized	Issued and Outstanding		
A-1	4,500,000	4,500,000	\$ 2,001,000	\$ 2,001,000
A-2	3,360,000	3,053,097	727,721	1,373,894
B	12,000,000	11,703,726	6,919,098	6,999,999
B-1	3,900,000	3,609,886	4,167,613	4,167,613
Unassigned	760	-	-	-
Total	23,760,760	22,866,709	\$ 13,815,432	\$ 14,542,506

Significant rights and preferences of the Preferred Stock are as follows:

*Liquidation Preference* — In the event of any liquidation event, either voluntary or involuntary, the holders of Series B and B-1 convertible preferred stock (collectively, "Series B") shall be entitled to receive, prior and in preference to any distribution of the proceeds to the holders of Series A-1 and A-2 convertible preferred stock (collectively, "Series A") or common stock, an amount per share equal to \$0.5981 for the Series B convertible preferred stock and \$1.1545 for the Series B-1 convertible preferred stock, plus any declared but unpaid dividends. If the proceeds distributed among the holders of Series B are insufficient to permit the payment to such holders of the full preferential amounts, then the entire proceeds legally available for distribution shall be distributed ratably among the holders of Series B in proportion to the full preferential amount that each such holder is otherwise entitled to receive.

After payment has been made to the holders of Series B of their full preferential amounts, the holders of Series A shall be entitled to receive, prior and in preference to any distribution of any proceeds to the holders of common stock, an amount per share equal to \$0.4447 for Series A-1 convertible preferred stock and \$0.45 for Series A-2 convertible preferred stock, plus any declared but unpaid dividends. If the proceeds distributed among the holders of Series A are insufficient to permit the payment to such holders of the full preferential amounts, then the entire proceeds legally available for distribution shall be distributed ratably among the holders of Series A in proportion to the full preferential amount that each such holder is otherwise entitled to receive.

After payment has been made to the holders of the Preferred Stock of their full respective preferential amounts, all of the remaining assets of the Company shall be distributed ratably among the holders of common stock.

*Dividends* — The holders of Series B shall be entitled to receive dividends, out of any funds legally available, prior and in preference to any declaration or payment of any dividend on the Series A or common stock of the Company, at the rate of 8% of the original issue price for each share of Series B per annum, payable when, as, and if declared by the Board of Directors of the Company. Such dividends are not cumulative. Following the payment of any dividends pursuant to Series B, the holders of Series A shall be entitled to receive dividends, out of any funds legally available, prior and in preference to any declaration or payment of any dividend on the common stock of the Company, at the rate of 8% of the original issue price for each share of Series A per annum, payable when, as, and if declared by the Board of Directors. Such dividends are not cumulative. Following the payment of any dividends to the holders of Preferred Stock, any additional dividends declared will be distributed among all holders of the Preferred Stock and common stock in proportion to the number of shares of common stock that would be held if the Preferred Stock were converted to common stock. No dividends have been declared to date.

*Voting* — The holders of Preferred Stock shall have the same voting rights as the holder of common stock. The holders of common stock and Preferred Stock shall vote together as a single class. Each holder of common stock shall be entitled to one vote for each share of common stock held, and each holder of Preferred Stock shall be entitled to the number of votes equal to the number of shares of common stock into which such shares of Preferred Stock could then be converted. The holders of Series B and B-1 convertible preferred stock, voting together as a single class on an as-converted basis, shall be entitled to elect two directors of the Company at any election of directors. The holders of Series A-1 and A-2 convertible preferred stock shall each be entitled to elect one director of the Company at any election of directors. The holders of common stock shall be entitled to elect two directors of the Company at any election of directors.

*Conversion* — Each share of Preferred Stock is convertible to common stock at the option of the holder. Such conversion is determined by dividing the original issue price by the then-effective conversion price (adjusted for any stock dividends, combinations, or splits with respect to such shares). The conversion price of each series of preferred stock is subject to adjustment of conversion price upon issuance of additional shares of common stock below the conversion price for a given series of preferred stock in effect immediately prior to such issuance. At March 31, 2017 and December 31, 2016, each share of Preferred Stock was convertible into one share of common stock.

Each share of Preferred Stock shall automatically be converted into shares of common stock at the conversion rate at the time in effect for such series of Preferred Stock immediately upon the earlier of (i) the Company’s sale of its common stock in a firm commitment underwritten public offering pursuant to a registration statement under the Securities Act of 1933, as amended, with a price per share of at least \$2.99 (adjusted for any stock dividends, combinations, or splits with respect to such shares) and an aggregate offering price of at least \$20,000,000 or (ii) the date specified by written consent or agreement of the majority of the holders of Preferred Stock, voting together as a single class on an as-converted basis.

*Redemption* — The Preferred Stock is not redeemable.

#### *Common Stock Warrants*

At March 31, 2017 and December 31, 2016, the following common stock warrants were issued and outstanding and classified as an equity instrument:

Issue Date	Reason for Grant	Shares	Expiration	Exercise Price per Share	Recorded Value at Issuance
2011	Issued in connection with executive job search services	33,333	May 2021	\$ 2.00	\$ 40,766
2012	Issued in connection with debt facility	64,286	May 2022	\$ 2.10	79,844
2012	Issued in connection with debt facility	257,142	May 2022	\$ 2.10	319,370
2014	Issued in connection with debt facility	15,873	April 2024	\$ 3.15	27,222
2014	Issued in connection with debt facility	31,746	April 2024	\$ 3.15	54,445
<b>Total</b>		<b>402,380</b>			<b>\$ 521,647</b>

## 6. Subsequent Events

On March 3, 2017 The Meet Group, Inc., entered into a definitive agreement and plan of merger to acquire the Company, pursuant to which The Meet Group, Inc. agreed to acquire 100% of the issued and outstanding shares of common stock of the Company for total consideration of \$60 million in cash. This transaction closed April 3, 2017. The Company incurred \$726,454 of acquisition related expenses which were expensed as incurred during the three months ended March 31, 2017.

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## Section 5: EX-99.3 (EXHIBIT 99.3)

**Exhibit 99.3**

### UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL INFORMATION

The following unaudited pro forma condensed combined financial information has been prepared to illustrate the effects of the acquisition of Ifwe Inc. (“Ifwe”), which closed on April 3, 2017. The historical consolidated financial information has been adjusted in the unaudited pro forma condensed combined financial statements to give effect to pro forma events that are directly attributable to the acquisition, factually supportable and, with respect to the statements of operations, expected to have a continuing impact on the results of operations.

The unaudited pro forma condensed combined balance sheet is based on the individual historical balance sheet of The Meet Group, Inc. (“The Meet Group”) and Ifwe, as of March 31, 2017, and has been prepared to reflect the effects of the Ifwe acquisition as if it occurred on March 31, 2017. The unaudited pro forma condensed combined statements of operations for the three months ended March 31, 2017 and the year ended December 31, 2016 combine the historical results and operations of The Meet Group and Ifwe giving effect to the acquisition as if it had occurred on January 1, 2016.

The unaudited pro forma condensed combined statements of operations do not reflect future events that may occur after the completion of the acquisition, including, but not limited to, the anticipated realization of ongoing savings from operating synergies and certain one-time charges The Meet Group expects to incur in connection with the acquisition, including, but not limited to, costs in connection with integrating the operations of Ifwe.

These unaudited pro forma condensed combined financial statements are for informational purposes only. They do not purport to indicate the results that would actually have been obtained had the acquisition been completed on the assumed date or for the periods presented, or which may be realized in the future.

To produce the pro forma financial information, Ifwe’s assets and liabilities were adjusted to their estimated fair values. As of the date of this filing, The

Meet Group has not completed the detailed valuation work necessary to arrive at the required estimate of the fair value of Ifwe's assets acquired and liabilities assumed. Accordingly, the accompanying unaudited pro forma accounting for the business combination is preliminary and is subject to further adjustments as additional analyses are performed. The preliminary unaudited pro forma accounting for the business combination has been made solely for the purpose of preparing the accompanying unaudited pro forma condensed combined financial statements.

There can be no assurance that such finalization will not result in material changes from the preliminary accounting for the Ifwe acquisition included in the accompanying unaudited pro forma condensed combined financial statements. The unaudited pro forma condensed combined financial statements have been derived from and should be read in conjunction with:

- the accompanying notes to the unaudited pro forma condensed combined financial statements;
- The Meet Group's audited financial statements and related notes contained within The Meet Group's Annual Report on Form 10-K for the year ended December 31, 2016;
- The Meet Group's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2017 and
- Ifwe's financial statements for the year ended December 31, 2016 and for the quarterly period ended March 31, 2017, filed within this Current report on Form 8-K/A.

**The Meet Group, Inc.**  
**Unaudited Pro Forma Condensed Combined Balance Sheet**  
**As of March 31, 2017**  
**(Unaudited)**

	Historical The Meet Group	Historical Ifwe	Pro Forma Adjustments (Note 4)	Pro Forma The Meet Group Combined
<b>Assets</b>				
Current assets:				
Cash and cash equivalents	\$ 74,526,312	\$ 10,409,555	\$ (69,491,389) <i>4a</i> 15,000,000 <i>4b</i>	\$ 30,444,478
Accounts receivable, net	15,821,440	2,293,072	-	18,114,512
Prepaid expenses and other current assets	1,405,695	7,880,240	(4,999,452) <i>4c</i>	4,286,483
Total current assets	91,753,447	20,582,867	(59,490,841)	52,845,473
Restricted cash	393,776	500,000	-	893,776
Goodwill	114,175,554	4,415,625	23,095,222 <i>4d</i>	141,686,401
Property and equipment, net	2,157,936	4,694,496	(3,218,486) <i>4e</i>	3,633,946
Intangible assets, net	15,784,410	61,942	24,533,058 <i>4f</i>	40,379,410
Deferred tax asset	28,271,292	3,049,680		31,320,972
Other assets	96,565	311,923	-	408,488
Total assets	<u>\$ 252,632,980</u>	<u>\$ 33,616,533</u>	<u>\$ (15,081,047)</u>	<u>\$ 271,168,466</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>				
Current liabilities:				
Accounts payable	\$ 3,403,069	\$ 1,516,741	\$ -	\$ 4,919,810
Accrued liabilities	7,764,556	1,285,271	-	9,049,827
Current portion of borrowings			7,500,000 <i>4g</i>	7,500,000
Current portion of capital lease obligation	151,485	-	-	151,485
Deferred revenue	436,556	3,241,041	(2,507,567) <i>4h</i>	1,170,030
Total current liabilities	11,755,666	6,043,053	4,922,433	22,791,152
Preferred stock warrant liability	-	66,103	(66,103) <i>4i</i>	-
Long-term borrowings			7,500,000 <i>4g</i>	7,500,000
Other long-term liabilities	-	542,543	(542,543) <i>4j</i>	-
Total liabilities	11,755,666	6,651,699	11,883,787	30,291,152
Stockholders' Equity:				
Preferred Stock	-	13,815,432	(13,815,432) <i>4k</i>	-
Common stock	68,974	2,688	(2,688) <i>4k</i>	68,974
Additional paid-in capital	397,206,655	21,919,881	(21,919,881) <i>4k</i>	397,206,655
Treasury stock	-	(5,133,748)	5,133,748 <i>4k</i>	-
Accumulated deficit	(156,398,315)	(3,639,419)	3,639,419 <i>4k</i>	(156,398,315)
Total stockholders' equity	240,877,314	26,964,834	(26,964,834)	240,877,314
Total liabilities and stockholders' equity	<u>\$ 252,632,980</u>	<u>\$ 33,616,533</u>	<u>\$ (15,081,047)</u>	<u>\$ 271,168,466</u>

*See accompanying notes to the unaudited pro forma condensed combined financial statement*

**The Meet Group, Inc.**  
**Unaudited Pro Forma Condensed Combined Statement of Operations**  
**For the three months ended March 31, 2017**  
(Unaudited)

	<b>Historical The Meet Group</b>	<b>Historical Ifwe</b>	<b>Pro Forma Adjustments (Note 4)</b>	<b>Pro Forma The Meet Group Combined</b>
Revenues	\$ 20,058,797	\$ 10,632,266	\$ -	\$ 30,691,063
Operating costs and expenses:				
Sales and marketing	5,105,508	1,103,361	-	6,208,869
Product development and content	8,457,494	7,045,213	-	15,502,707
General and administrative	2,862,427	2,258,323	-	5,120,750
Depreciation and amortization	1,684,839	659,443	557,834 <i>4m</i>	2,902,116
Acquisition and restructuring costs	1,500,429	726,454	(1,552,640) <i>4n</i>	674,243
Total operating costs and expenses	19,610,697	11,792,794	(994,806)	30,408,685
Income (loss) from operations	448,100	(1,160,528)	994,806	282,378
Other income (expense):				
Interest income	2,570	2,744	-	5,314
Interest expense	(2,332)	(1,019)	(91,185) <i>4o</i>	(94,536)
Change in warrant liability	-	5,090	-	5,090
Gain on cumulative foreign currency translation adjustment	(2,200)	-	-	(2,200)
Other, net	-	(8,301)	-	(8,301)
Total other expense income	(1,962)	(1,486)	(91,185)	(94,633)
Income (loss) before benefit (provision) for income taxes	446,138	(1,162,014)	903,621	187,745
Provision for income taxes	(292)	(350,000)	(307,231) <i>4p</i>	(657,523)
Net income (loss)	\$ 445,846	\$ (1,512,014)	\$ 596,390	\$ (469,778)
Basic net income (loss) per share	\$ 0.01			\$ (0.01)
Shares used in computing basic net income per share	61,093,810			61,093,810
Diluted net income (loss) per share	\$ 0.01			\$ (0.01)
Shares used in computing diluted net income per share	66,204,620			61,093,810

*See the accompanying notes to the unaudited pro forma condensed combined financial information*

**The Meet Group, Inc.**  
**Unaudited Pro Forma Condensed Combined Statement of Operations**  
**For the year ended December 31, 2016**  
(Unaudited)

	<b>Historical The Meet Group</b>	<b>Historical Ifwe</b>	<b>Pro Forma Adjustments (Note 4)</b>	<b>Pro Forma The Meet Group Combined</b>
Revenues	\$ 76,124,109	\$ 44,366,465	\$ -	\$ 120,490,574
Operating costs and expenses:				
Sales and marketing	15,089,987	2,309,876	-	17,399,863
Product development and content	25,790,173	26,599,672	1,593,270 <i>4l</i>	53,983,115
General and administrative	9,494,804	10,133,659	-	19,628,463
Depreciation and amortization	4,069,211	2,954,307	2,157,183 <i>4m</i>	9,180,701
Acquisition and restructuring costs	2,457,295	-	-	2,457,295
Total operating costs and expenses	56,901,470	41,997,514	3,750,453	102,649,437
Income from operations	19,222,639	2,368,951	(3,750,453)	17,841,137
Other income (expense):				
Interest income	21,185	11,470	-	32,655
Interest expense	(19,388)	(37,571)	(520,922) <i>4o</i>	(577,881)
Change in warrant liability	(864,596)	78,125	-	(786,471)
Foreign exchange loss	33,416	-	-	33,416
Other, net	-	14,455	-	14,455
Total other (expense) income	(829,383)	66,479	(520,922)	(1,283,826)
Income before provision for income taxes	18,393,256	2,435,430	(4,271,375)	16,557,311
Benefit (provision) for income taxes	27,875,362	(961,808)	1,452,268 <i>4p</i>	28,365,822
Net Income	<u>\$ 46,268,618</u>	<u>\$ 1,473,622</u>	<u>\$ (2,819,107)</u>	<u>\$ 44,923,133</u>
Basic net income per share	\$ 0.89			\$ 0.86
Shares used in computing basic net income per share	51,963,702			51,963,702
Diluted net income per share	\$ 0.80			\$ 0.78
Shares used in computing diluted net income per share	57,745,652			57,745,652

*See the accompanying notes to the unaudited pro forma condensed combined financial information*

## NOTES TO UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL INFORMATION

### 1. BACKGROUND

On March 3, 2017, the Company entered into a definitive agreement and plan of merger to acquire Ifwe Inc. ("Ifwe"), a leading global mobile network for meeting new people, for \$60 million in cash, subject to closing adjustments. The transaction closed April 3, 2017, and the Company funded the acquisition from cash on hand, and from a \$15 million term credit facility from J.P. Morgan Chase Bank, N.A., pursuant to a Credit Agreement entered into on March 3, 2017.

### 2. BASIS OF PRESENTATION

The unaudited pro forma condensed combined financial statements were prepared in accordance with generally accepted accounting principles in the United States ("U.S. GAAP") and pursuant to U.S. Securities and Exchange Commission Regulation S-X Article 11, and present the pro forma financial position and results of operations of the combined companies based upon the historical information after giving effect to the acquisition and adjustments described in these footnotes. The unaudited pro forma condensed combined balance sheet is presented as if the acquisition had occurred on March 31, 2017. The unaudited pro forma condensed combined statements of operations for the three months ended March 31, 2017 and the year ended December 31, 2016 are presented as if the acquisition had occurred on January 1, 2016.

The historical results of the Company and Ifwe have been derived from their respective unaudited financial information for the three months ended March 31, 2017 and audited financial statements for the year ended December 31, 2016.

The unaudited pro forma condensed combined financial information does not reflect pro forma adjustments for ongoing cost savings that the Company expects to and/or have achieved as a result of the acquisition or the costs necessary to achieve these costs savings or synergies.

### 3. PRELIMINARY CONSIDERATION TRANSFERRED AND PRELIMINARY FAIR VALUE OF ASSETS ACQUIRED AND LIABILITIES ASSUMED

The acquisition has been reflected in the unaudited pro forma condensed combined financial statements as being accounted for under the acquisition method with the Company treated as the accounting acquirer. Assets acquired and the liabilities assumed have been measured at fair value based on various preliminary estimates. Due to the fact that the unaudited pro forma condensed combined financial information has been prepared based on preliminary estimates, the final amounts recorded for the acquisition may differ materially from the information presented herein. These estimates are subject to change pending further review of the fair value of assets acquired and liabilities assumed.

The following is a summary of the preliminary estimate of consideration transferred:

Cash consideration	\$	60,000,000
Net Working Capital Adjustment		<u>14,490,841</u>
<b>Merger Consideration</b>	<b>\$</b>	<b><u>74,490,841</u></b>

Management has made preliminary allocation estimates based on currently available information. The final determination of the accounting for the business combination will be completed as soon as practicable. Management anticipates that the valuations of the acquired assets and liabilities will be determined using discounted cash flow analyses and other appropriate valuation techniques to determine the fair value of the assets acquired and liabilities assumed. In addition, management is still completing its analysis of deferred income taxes to be recorded in the transaction. The amounts allocated to the assets acquired and liabilities assumed could differ materially from the preliminary amounts presented in these unaudited pro forma condensed combined financial statements.

The following is a preliminary purchase price allocation as of the April 3, 2017 acquisition date:

Total estimated consideration transferred	\$ 74,490,841
Cash	10,409,555
Accounts receivable	2,293,072
Prepaid and other assets	7,880,240
Restricted cash	500,000
Property and equipment revalue	1,476,010
Intangible assets	24,595,000
Deferred tax asset	3,049,680
Other assets	311,923
Accounts payable	(1,516,741)
Accrued liabilities	(1,285,271)
Deferred revenue	(733,474)
Net assets acquired	46,979,994
Goodwill	<u>\$ 27,510,847</u>

#### 4. PRO FORMA ADJUSTMENTS

The preliminary pro forma adjustments included in the unaudited pro forma condensed combined financial statements related to the acquisition are as follows:

(a) *Cash and cash equivalents*—Adjustment reflects the preliminary net adjustment to cash in connection with the acquisition.

(b) *Cash and cash equivalents*—Adjustment reflects cash inflow from proceeds of borrowings incurred by the Company to help finance the purchase price

(c) *Prepaid expenses and other current assets*—Adjustment reflects merger consideration withdrawn from the Company's cash accounts and held by the Company's payroll provider prior to the close of the acquisition.

(d) *Goodwill*—Adjustment reflects the preliminary estimated adjustment to goodwill as a result of the acquisition. Goodwill represents the excess of the consideration transferred over the preliminary fair value of the assets acquired and liabilities assumed described in Note 3. The goodwill will not be amortized, but instead will be tested for impairment at least annually and whenever events or circumstances have occurred that may indicate a possible impairment exists. The goodwill is attributable primarily to strategic and synergistic opportunities and is not deductible for tax purposes.

(e) *Property and equipment, net*—Adjustment reflects the preliminary fair value related to the property and equipment acquired in the acquisition. The preliminary amounts assigned to property and equipment assets are as follows:

<b>Fixed Assets</b>	<b>Preliminary Fair Value</b>
Equipment and related server hardware	\$ 1,288,693
Software	28,826
Furniture and fixtures	35,762
Leasehold improvements	122,729
Pro forma adjustment – fixed assets	<u>\$ 1,476,010</u>



(f) *Intangible assets, net*—Adjustment reflects the preliminary fair value related to the identifiable intangible assets acquired in the acquisition. The preliminary fair value of the Ifwe trademarks for Tagged and hi5 were determined using an income approach, the preliminary fair value of software acquired, which represents the primary platform on which the Ifwe Apps operate, was determined using a cost approach and the preliminary fair value of customer relationships was determined using an excess earnings approach. The preliminary amounts assigned to the identifiable intangible assets are as follows

<b>Intangible Assets</b>	Preliminary Fair Value
Trademarks	\$ 10,375,000
Software	13,205,000
Customer relationships	1,015,000
Pro forma adjustment – intangible assets	<u>\$ 24,595,000</u>

(g) *Current and long-term borrowings*—To reflect borrowings incurred by the Company to help finance the acquisition of Ifwe.

(h) *Deferred revenue*—Adjustment reflects the fair value adjustment related to deferred revenue.

(i) *Preferred stock warrant liability*—Adjustment reflects the write-off of Ifwe’s preferred stock warrant liability due to The Meet Group’s acquisition of all outstanding stock of Ifwe and the expiration of the preferred stock warrant liabilities.

(j) *Other long-term liabilities*—Adjustment reflects the write-off of Ifwe’s deferred rent balance.

(k) *Equity*— The adjustments to eliminate the historical preferred stock, common stock and other equity components of Ifwe.

(l) *Product development and content*— Adjustment reflects internally developed software costs reclassified to expense.

(m) *Depreciation and amortization*—Reflects the preliminary adjustment to the amortization and depreciation expense associated with the fair value of the identifiable intangible assets and property and equipment acquired in the acquisition, and reverses out the previous depreciation and amortization expense recorded. The preliminary pro forma adjustment for depreciation expense for the property and equipment and amortization expense for the intangible assets acquired is as follows:

<b>Fixed Assets</b>	Estimated Useful Life (Months)	Preliminary Fair Value	Depreciation Expense for the Three Months Ended March 31, 2017	Depreciation Expense for the Year Ended December 31, 2016
Equipment and related server hardware	36	\$ 1,288,693	\$ 107,391	\$ 429,564
Software	36	28,826	2,402	9,609
Furniture and fixtures	60	35,762	1,788	7,152
Leasehold improvements	60	122,729	6,136	24,546
Preliminary depreciation expense		<u>\$ 1,476,010</u>	<u>\$ 117,717</u>	<u>\$ 470,871</u>

Property and equipment is expected to be depreciation on a straight-line basis over the estimated useful life of the asset.

<b>Intangible Assets</b>	Estimated Useful Life (Months)	Preliminary Fair Value	Amortization Expense for the Three Months Ended March 31, 2017	Amortization Expense for the Year Ended December 31, 2016
Trademarks	120	\$ 10,375,000	\$ 342,084	\$ 1,443,612
Software	60	13,205,000	721,776	3,045,927
Customer relationships	120	1,015,000	35,700	151,080
Preliminary amortization expense		<u>\$ 24,595,000</u>	<u>\$ 1,099,560</u>	<u>\$ 4,640,619</u>

The estimated fair value of the intangible assets is expected to be amortized using an accelerated method based on projected revenues over the estimated period of material economic benefit of the intangible assets.

<b>Reconciliation of Adjustment to Depreciation and Amortization Expense</b>	For the Three Months Ended March 31, 2017	For the Year Ended December 31, 2016
Pro forma adjustment – depreciation expense	\$ 117,717	\$ 470,871
Pro forma adjustment – amortization expense	1,099,560	4,640,619
Reversal of historical reported depreciation and amortization expense	(659,443)	(2,954,307)
Pro forma adjustment – depreciation and amortization expense	<u>\$ 557,834</u>	<u>\$ 2,157,183</u>



(n) *Acquisition and restructuring costs*—An adjustment of \$1.6 million for the three months ended March 31, 2017 reflects the removal of transaction costs incurred by the Company and Ifwe related to the acquisition. Of this amount, the Company incurred \$826,186 and Ifwe incurred \$726,454 related to the acquisition. These expenses are directly attributable to the acquisition and not expected to have a continuing impact on the Company, and therefore have been removed for the purposes of the pro forma statements of operations. No adjustment for transaction costs was made for the year ended December 31, 2016.

(o) *Interest expense*—This adjustment reflects an increase in interest expense resulting from financing \$15.0 million of the total estimated cash consideration of \$74.5 million paid in the acquisition of Ifwe. The \$15.0 million was financed under an amortizing term credit facility. The interest expense adjustment assumes the term loan is borrowed at the average one-month LIBOR interest rate plus 275 basis points per the loan agreement.

(p) *Income tax expense (benefit)*—Adjustment reflects the income tax impacts of the pro forma adjustments made to the pro forma statement of operations using the U.S. statutory rate of 34%.

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## Section 6: EX-99.4 (EXHIBIT 99.4)

**Exhibit 99.4**

### Non-GAAP - Financial Measure

The following discussion and analysis includes both financial measures in accordance with GAAP, as well as adjusted EBITDA, which is a non-GAAP financial measure. Generally, a non-GAAP financial measure is a numerical measure of a The Meet Group's (the "Company") performance, financial position or cash flows that either excludes or includes amounts that are not normally included or excluded in the most directly comparable measure calculated and presented in accordance with GAAP. Non-GAAP financial measures should be viewed as supplemental to, and should not be considered as alternatives to, net income, operating income, and cash flow from operating activities, liquidity or any other financial measures. They may not be indicative of our historical operating results nor are they intended to be predictive of potential future results. Investors should not consider non-GAAP financial measures in isolation or as substitutes for performance measures calculated in accordance with GAAP.

We believe that both management and stockholders benefit from referring to adjusted EBITDA in planning, forecasting, and analyzing future periods. We use this non-GAAP financial measure in evaluating our financial and operational decision making and as a means to evaluate period-to-period comparison.

We define Adjusted EBITDA as earnings (or loss) from operations before interest expense, benefit or provision for income taxes, depreciation and amortization, stock-based compensation, changes in warrant obligations, nonrecurring acquisition, restructuring or other expenses, gain or loss on cumulative foreign currency translation adjustment, gains on sales of assets, bad debt expense outside the normal range, and goodwill and long-lived asset impairment charges, if any. We exclude stock-based compensation because it is non-cash in nature. We believe Adjusted EBITDA is an important measure of our operating performance because it allows management, investors, and analysts to evaluate and assess our core operating results from period to period after removing the impact of acquisition related costs, and other items of a non-operational nature that affect comparability. We recognize that Adjusted EBITDA has inherent limitations because of the excluded items.

We have included a reconciliation of our Net Income for the Company and Ifwe, which is the most comparable financial measure calculated in accordance with GAAP, to adjusted EBITDA. We believe that providing this non-GAAP financial measure, together with the reconciliation from GAAP, helps investors make comparisons between us and other companies. In making any comparisons to other companies, investors need to be aware that companies use different non-GAAP measures to evaluate their financial performance. Investors should pay close attention to the specific definition being used and to the reconciliation between such measure and the corresponding GAAP measure provided by each company under applicable SEC rules.

The following table presents, for the year ended December 31, 2016, a reconciliation of Net Income, a GAAP financial measure, to Adjusted EBITDA:

	For the Year Ended December 31, 2016		
	Historical The Meet Group	Historical Ifwe	Total
Net income	\$ 46,268,618	\$ 1,473,622	\$ 47,742,240
Interest expense	19,388	37,571	56,959
Change in warrant liability	864,596	(78,125)	786,471
Provision for income taxes	(27,875,362)	961,808	(26,913,554)
Depreciation and amortization	4,069,211	4,729,991	8,799,202
Impairment of capitalized website development costs	-	541,322	541,322
Product development reclassified to expense	-	(1,593,270)	(1,593,270)
Stock-based compensation expense	3,567,987	2,353,193	5,921,180
Acquisition and restructuring costs	2,457,295	1,166,667	3,623,962
Gain on effect of foreign currency adjustment	(33,416)	(20,472)	(53,888)
Adjusted EBITDA	\$ 29,338,317	\$ 9,572,307	\$ 38,910,624

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